

## Oracle Buys Palerra

### Extends Oracle Identity Cloud Service with Innovative Cloud Access Security Broker (CASB)

#### Overview

On September 18, 2016, Oracle announced that it signed an agreement to acquire Palerra, extending Oracle Identity Cloud Service with an innovative Cloud Access Security Broker (CASB). The transaction has closed.

Palerra's innovative CASB product LORIC protects and assures compliance of applications, workloads and sensitive data stored across cloud services. Palerra offers a unique combination of visibility into cloud usage, data security, user behavior analytics, and security configuration, with automated incident responses. Customers can respond to cloud security incidents in real-time, protecting sensitive company data and workloads across all of the leading cloud services.

Together, Oracle and Palerra will help accelerate cloud adoption securely by providing comprehensive identity and security cloud services. The combination of Oracle Identity Cloud Service (IDaaS) and Palerra's CASB solution plan to deliver comprehensive protection for users, applications and APIs, data, and infrastructure to secure customer adoption of cloud.

The Palerra team is expected to join Oracle, bringing significant knowledge and capabilities to Oracle.

For more information, please visit [www.oracle.com/palerra](http://www.oracle.com/palerra).

**A:** As companies continue to move sensitive data to the cloud, it has become increasingly important for companies to re-evaluate their security architecture. Together, Oracle and Palerra will help accelerate cloud adoption securely by providing comprehensive identity and security cloud services. The combination of Oracle Identity Cloud Service (IDaaS) and Palerra's CASB solution delivers comprehensive protection for users, applications and APIs, data, and infrastructure to secure customer adoption of cloud

**Q:** What products and services does Palerra offer?

**A:** Palerra's innovative CASB product LORIC protects applications, workloads and sensitive data stored across cloud services. Palerra offers a unique combination of visibility into cloud usage, data security, user behavior, and security configuration, with automated incident responses.

**Q:** How does Oracle plan to maintain Palerra's domain expertise after the closing?

**A:** Palerra brings tremendous domain expertise. Palerra's team is expected to join Oracle, bringing significant knowledge and capabilities to Oracle.

**Q:** How will the proposed acquisition impact the Palerra product roadmap?

**A:** Oracle is committed to protecting and enhancing customer investments in Palerra solutions. After the close of the transaction, Oracle plans to continue to invest in Palerra. In addition, Palerra customers will benefit from better integration and alignment with Oracle's other product offerings.

#### Product Overview and Strategy

**Q:** What is the rationale for this acquisition?

#### Business Continuity

**Q:** Can I still purchase Palerra products and services?

**A:** Yes. Palerra products and services continue to be available. Please contact your existing Palerra sales representative to assist you, or visit [www.palerra.com](http://www.palerra.com) for contact information.

**Q:** Should Palerra customers continue to call Palerra for account management and professional services?

**A:** Yes. Palerra customers should continue to use existing Palerra contacts for sales, support, and professional services to address immediate and ongoing needs. We will communicate all changes and transitions occurring after the close of the transaction well in advance through these familiar channels.

**Q:** Should Palerra partners continue to contact Palerra?

**A:** Yes. Palerra partners should continue to use existing Palerra contacts to address immediate and ongoing needs. If contact information changes, we will communicate these changes through normal channels. Oracle partners may also use their existing Oracle channels for support to answer any questions.

**Q:** Where can I find out more information about the proposed Oracle and Palerra combination?

**A:** For more information, please visit [www.oracle.com/palerra](http://www.oracle.com/palerra).

#### Product Roadmap

Oracle is currently reviewing the existing Palerra product roadmap and will be providing guidance to customers in accordance with Oracle's standard product communication policies. Any resulting features and timing of release of such features as determined by Oracle's review of Palerra's product roadmap are at the sole discretion of Oracle. All product roadmap information, whether communicated by Palerra or by Oracle, does not represent a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. It is intended for information purposes only, and may not be incorporated into any contract.

#### Cautionary Statement Regarding Forward-Looking Statements

This document contains certain forward-looking statements about Oracle and Palerra, including statements that involve risks and uncertainties concerning Oracle's proposed acquisition of Palerra, anticipated customer benefits and general business outlook. When used in this document, the words "anticipates", "can", "will", "look forward to", "expected" and similar expressions and any other statements that are not historical facts are intended to identify those assertions as forward-looking statements. Any such statement may be influenced by a variety of factors, many of which are beyond the control of Oracle or Palerra that could cause actual outcomes and results to be materially different from those projected, described, expressed or implied in this document due to a number of risks and uncertainties. Potential risks and uncertainties include, among others, the possibility that the anticipated synergies of the combined companies may not be achieved after closing, the combined operations may not be successfully integrated in a timely manner, if at all, general economic conditions in regions in which either company does business may deteriorate and/or Oracle or Palerra may be adversely affected by other economic, business, and/or competitive factors. Accordingly, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on the results of operations or financial condition of Oracle or Palerra. You are cautioned to not place undue reliance on forward-looking statements, which speak only as of the date of this document. Neither Oracle nor Palerra is under any duty to update any of the information in this document.







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#### Integrated Cloud Applications & Platform Services

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