



Oracle Fusion Cloud Service Global Price List

December 14, 2017

Oracle Pricing for Texas DIR-Oracle Contract DIR-TSO-2539

Oracle Fusion Cloud Service
Oracle Fusion Customer Relationship Management (CRM) Cloud Service
Subscription Services Pricing

Note: Standard term length for Oracle Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Fusion CRM Base Cloud Service				
Fusion CRM Base Premium Offering Cloud Service	300	Hosted Named User	10	B67269
Fusion CRM Base Enterprise Offering Cloud Service	200	Hosted Named User	10	B67268
Fusion CRM Base Standard Offering Cloud Service	100	Hosted Named User	10	B67267
Fusion CRM Base Professional Offering Cloud Service	65	Hosted Named User	10	B86408
Oracle Fusion Engagement Cloud Industry Offering Cloud Service	225	Hosted Named User	10	B87345
Oracle Fusion Engagement Cloud Enterprise Offering Cloud Service	225	Hosted Named User	10	B87346
Oracle Fusion Engagement Cloud Standard Offering Cloud Service	125	Hosted Named User	10	B87344
Oracle Fusion Engagement Cloud Professional Offering Cloud Service	90	Hosted Named User	10	B87347

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Engagement Cloud Service Options				
Oracle Digital Customer Service	7	100 Daily Visitor Sessions	100	B87853
Oracle Chat Cloud Service	40	Hosted Named User	10	B87854
Oracle Cobrowse Cloud Service	30	Hosted Named User	10	B68246

	Annual Subscription Price	Metric	Minimum	Part Number
Oracle Fusion Sales Cloud Service Options				
Fusion Premium Hosting Cloud Service	200,000	Each	-	B87817

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Fusion Sales Cloud Service Options				
Fusion Sales Contracts Cloud Service	35	Hosted Named User	-	B75801
Fusion Incentive Compensation Cloud Service	40	Hosted Compensated Individual	-	B67272
Fusion Opportunity Landscape Cloud Service	20	Hosted Named User	-	B67273
Fusion Voice Cloud Service for Sales Cloud	15	Hosted Named User	-	B78107
Sales Cloud Essential User Cloud Service	25	Hosted Named User	-	B86409
Sales Cloud for Communications Cloud Service	100	Hosted Named User	-	B81523
Sales Cloud for Consumer Goods Cloud Service	100	Hosted Named User	-	B81524
Sales Cloud for Financial Services Cloud Service	100	Hosted Named User	-	B81522
Sales Cloud for High Tech and Manufacturing Cloud Service	100	Hosted Named User	-	B81521

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Sales Cloud For Higher Education				
Oracle Sales Cloud for Higher Education Cloud Service	100	Hosted Named User	-	B87816

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Fusion Partner Relationship Management Cloud Service				
Fusion Partner Relationship Management for Channel Managers Cloud Service	30	Hosted Named User	-	B67280
Fusion Partner Relationship Management for Partners Cloud Service	20	Hosted Named User	-	B67281
Social Network for Partners Cloud Service	5.00	Hosted Named User	-	B85215

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Loyalty Cloud Service				
Loyalty Standard Edition Cloud Service	25	Hosted 1,000 Active Members	500	B87856

	Annual Subscription Price	Metric	Minimum	Part Number
Loyalty External API Access Cloud Service	10	1,000 API Requests	1,000	B87857

	Monthly Subscription Price	Metric	Minimum	Part Number
Loyalty Peak Capacity Extension Cloud Service	10,000	25,000 Transactions Per Hour		B87858

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Fusion Customer Data Management Cloud Service				
Fusion Data Quality Cloud Service	10	Hosted 1,000 Records	-	B82114

Oracle Fusion Cloud Service
Oracle Fusion Customer Relationship Management (CRM) Cloud Service
Subscription Services Pricing

Note: Standard term length for Oracle Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Annual Subscription Price	Metric	Minimum Annual Fee	Part Number
Optional Services				
Additional Test Environment for Oracle Fusion Cloud Service	75,000	Each	-	B84490
Data Masking for Fusion Cloud Services	25,000	Each	-	B85243
Database Vault and Break Glass for Fusion Cloud Service	75,000	Each	-	B85679
Fusion for Retail Services Cloud Service	150,000	Each	-	B84481
Integration Access Cloud Service	500,000	Each	-	B82730
Transparent Data Encryption for Oracle Fusion Security Cloud Service	25,000	Each	-	B84494
HIPAA Advanced Security for Fusion SaaS in the Oracle Public Cloud	100,000	Each	-	B87365
	One Time Fee	Metric	Minimum	Part Number
Load Testing Cloud Service for Fusion - Five Business Flows	50,000	Each	-	B86074
Load Testing Cloud Service for Fusion - Five Additional Business Flows	10,000	Each	-	B86075
	Monthly Subscription Price	Metric	Minimum	Part Number
Additional Storage for Oracle Fusion Cloud Service	10	Hosted Month	-	B84491
Fusion Applications Extensibility Framework Cloud Service	75	Hosted Named User	-	B67301
Virtual Private Network for Oracle Fusion Cloud Service	500	VPN Connection	-	B84489
	One Time Fee Per Connection	Metric	Minimum	Part Number
Virtual Private Network Setup Fee	5,000	-	-	B70817
	One Time Fee Per Environment	Metric	Minimum	Part Number
Non-Certified Federation Server SSO Enablement for Oracle Fusion Cloud Service Setup Fee	10,000	Environment	-	B85989
	Annual Subscription Price	Metric	Minimum	Part Number
Fusion for United States Government Cloud Service	150,000	Each	-	B87366
Fusion for United Kingdom Government Cloud Service	150,000	Each	-	B87368
Fusion for Financial Services Cloud Service	150,000	Each	-	B87369

Oracle Fusion Cloud Service
Oracle Fusion Customer Relationship Management (CRM) Cloud Service
Subscription Services Pricing

	Annual Subscription Price	Metric	Minimum	Part Number
Oracle Social Data and Insight Cloud Service - Yearly				
Oracle Social Data and Insight Cloud Service for D&B Company Standard Records - Yearly	0.5400	Hosted Record	1,000	B75366
Oracle Social Data and Insight Cloud Service for D&B Company Enterprise Records - Yearly	1.62	Hosted Record	1,000	B75367
Oracle Social Data and Insight Cloud Service for D&B Company Enterprise Contact Records - Yearly	0.5500	Hosted Record	1,000	B75368
Oracle Social Data and Insight Cloud Service - Additional Application Use				
Additional Application Use of D&B Company Standard Records Yearly	0.1500	Hosted Record	1,000	B85216
Additional Application Use of D&B Company Enterprise Records Yearly	0.4000	Hosted Record	1,000	B85217
Additional Application Use of D&B Company Enterprise Contact Records Yearly	0.1500	Hosted Record	1,000	B85218
	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Social Data and Insight Cloud Service - Monthly				
Oracle Social Data and Insight Cloud Service for D&B Company Standard Records - Monthly	0.0500	Hosted Record	2,000	B77363
Oracle Social Data and Insight Cloud Service for D&B Company Enterprise Records - Monthly	0.1500	Hosted Record	2,000	B77364
Oracle Social Data and Insight Cloud Service for D&B Company Enterprise Contact Records - Monthly	0.0500	Hosted Record	2,000	B77365
	Term Price	Metric	Minimum	Part Number
Address Verification Cloud Service				
Address Verification Cloud Service - Per Address Verification	0.0600	Hosted Record	1,000	B79034
	Monthly Subscription Price	Metric	Minimum	Part Number
Address Verification Cloud Service - Unlimited Address Verification	25,000	Hosted Month	12	B79035

Oracle Fusion Cloud Service
Oracle Fusion Human Capital Management (HCM) Cloud Service
Subscription Services Pricing

Note: Standard term length for Oracle Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Fusion Human Capital Management Cloud Service				
Fusion Human Capital Management Base Cloud Service	13	Hosted Employee	1,000	B85800
Oracle Fusion Human Capital Management Cloud Service Options				
Fusion Human Resources Help Desk Cloud Service	4.00	Hosted Employee	1,000	B87388
Payroll Cloud Service for United States	7	Hosted Employee	1,000	B86334
Payroll Cloud Service for Canada	7	Hosted Employee	1,000	B86335
Payroll Cloud Service for United Kingdom	7	Hosted Employee	1,000	B86336
Payroll Cloud Service for China	7	Hosted Employee	1,000	B86337
Payroll Cloud Service for Saudi Arabia	7	Hosted Employee	500	B86338
Payroll Cloud Service for United Arab Emirates	7	Hosted Employee	500	B86339
Payroll Cloud Service for Kuwait	7	Hosted Employee	500	B86340
Payroll Cloud Service for Qatar	7	Hosted Employee	500	B86341
Recruiting Cloud Service	5.00	Hosted Employee	1,000	B87675
Oracle Policy Automation for Human Resources Help Desk Cloud Service	0.7500	Hosted Employee	1,000	B88872
Fusion Career Development Cloud Service	1.00	Hosted Named User	1,000	B81291
Fusion Goal Management Cloud Service	2.00	Hosted Named User	1,000	B67291
Fusion Performance Management Cloud Service	2.00	Hosted Named User	1,000	B67293
Fusion Talent Review and Succession Management Cloud Service	1.00	Hosted Named User	1,000	B67294
Fusion Time and Labor Cloud Service	3.00	Hosted Named User	1,000	B75365
Fusion Workforce Compensation Cloud Service	3.00	Hosted Named User	1,000	B67295
Learning Cloud Service	2.00	Hosted Named User	1,000	B85242
Workforce Health and Safety Incidents Cloud Service	2.00	Hosted Named User	1,000	B87864
Work Life Cloud Service	3.00	Hosted Named User	1,000	B88342
	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Fusion Talent Management Cloud Service				
Talent Management Cloud Service	8	Hosted Named User	1,000	B88341
Oracle Fusion Talent Management Cloud Service Options				
Learning Cloud Service	2.00	Hosted Named User	1,000	B85242
Fusion Workforce Compensation Cloud Service	3.00	Hosted Named User	1,000	B67295

Oracle Fusion Cloud Service
Oracle Fusion Human Capital Management (HCM) Cloud Service
Subscription Services Pricing

Note: Standard term length for Oracle Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Annual Subscription Price	Metric	Minimum Annual Fee	Part Number
Optional Services				
Fusion Premium Hosting Cloud Service	200,000	Each	-	B87817
Additional Test Environment for Oracle Fusion Cloud Service	75,000	Each	-	B84490
Data Masking for Fusion Cloud Services	25,000	Each	-	B85243
Database Vault and Break Glass for Fusion Cloud Service	75,000	Each	-	B85679
Fusion for Retail Services Cloud Service	150,000	Each	-	B84481
Integration Access Cloud Service	500,000	Each	-	B82730
Transparent Data Encryption for Oracle Fusion Security Cloud Service	25,000	Each	-	B84494
HIPAA Advanced Security for Fusion SaaS in the Oracle Public Cloud	100,000	Each	-	B87365
	One Time Fee	Metric	Minimum	Part Number
Load Testing Cloud Service for Fusion - Five Business Flows	50,000	Each	-	B86074
Load Testing Cloud Service for Fusion - Five Additional Business Flows	10,000	Each	-	B86075
	Monthly Subscription Price	Metric	Minimum	Part Number
Additional Storage for Oracle Fusion Cloud Service	10	Hosted Month	-	B84491
Virtual Private Network for Oracle Fusion Cloud Service	500	VPN Connection	-	B84489
	One Time Fee Per Connection	Metric	Minimum	Part Number
Virtual Private Network Setup Fee	5,000	-	-	B70817
	One Time Fee Per Environment	Metric	Minimum	Part Number
Non-Certified Federation Server SSO Enablement for Oracle Fusion Cloud Service Setup Fee	10,000	Environment	-	B85989
	Annual Subscription Price	Metric	Minimum	Part Number
Fusion for United States Government Cloud Service	150,000	Each	-	B87366
Fusion for United Kingdom Government Cloud Service	150,000	Each	-	B87368
Fusion for Financial Services Cloud Service	150,000	Each	-	B87369

Oracle Fusion Cloud Service
Fusion Enterprise Resource Planning (ERP) Cloud Service
Subscription Services Pricing

Note: Standard term length for Oracle Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Fusion Financials Cloud Service				
Fusion Financials Cloud Service	600	Hosted Named User	10	B69711
Fusion Financial Reporting Compliance Cloud Service	175	Hosted Named User	10	B81510
Fusion Expenses Cloud Service	1.00	Hosted Expense Report	1,000	B69713
Fusion Accounting Hub Cloud Service	10.00	Hosted 1,000 Records	500	B87855
Fusion Accounting Hub Reporting Cloud Service	350	Hosted Named User	10	B78966
Fusion Advanced Collections Cloud Service	140	Hosted Named User	5	B69714
Fusion Automated Invoice Processing Cloud Service	60	Hosted 1,000 Records	10	B73947
Fusion WebCenter Forms Recognition Cloud Service	60	Hosted 1,000 Records	10	B73948
Fusion Advanced Financial Controls Cloud Service	80	Hosted Named User	10	B84625
Fusion Revenue Management Cloud Service	650	Hosted Named User	10	B75289
CPQ for ERP Cloud Service	165	Hosted Named User	25	B86245
Fusion Transactional Business Intelligence Cloud Service	75	Hosted Named User	10	B84576

	Annual Subscription Price	Metric	Minimum	Part Number
Fusion Premium Hosting Cloud Service				
Fusion Premium Hosting Cloud Service	200,000	Each	-	B87817

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Fusion Procurement Cloud Service				
Fusion Purchasing Cloud Service	350	Hosted Named User	10	B69717
Fusion Supplier Portal Cloud Service	600	Hosted Named User	10	B69718
Fusion Supplier Qualification Management Cloud Service	575	Hosted Named User	5	B78965
Fusion Sourcing Cloud Service	650	Hosted Named User	10	B69719
Fusion Procurement Contracts Cloud Service	400	Hosted Named User	10	B69720
Fusion Self Service Procurement Cloud Service	8	Hosted Named User	100	B69721

Oracle Fusion Project Portfolio Management Cloud Service				
Fusion Project Contract Billing Cloud Service	650	Hosted Named User	10	B84629
Fusion Project Financials Cloud Service	750	Hosted Named User	10	B84628
Fusion Time and Labor for Projects Cloud Service	3.00	Hosted Named User	1,000	B78901
Fusion Project Management Cloud Service	275	Hosted Named User	10	B73403
Fusion Project Resource Management Cloud Service	15	Hosted Managed Resource	50	B73404
Fusion Task Management Cloud Service	5.00	Hosted Named User	500	B73405
Fusion Grants Management Cloud Service	300	Hosted Named User	10	B78967

Oracle Fusion Supply Chain Management Cloud Service				
Fusion Inventory Management Cloud Service	350	Hosted Named User	10	B69729
Fusion Manufacturing Cloud Service	350	Hosted Named User	10	B85239
Fusion Maintenance Cloud Service	350	Hosted Named User	10	B87859
Fusion Product Development Cloud Service	150	Hosted Named User	25	B78968
Fusion Innovation Management Cloud Service	150	Hosted Named User	25	B78969
Fusion Innovation Management Ideation Cloud Service	15	Hosted Named User	100	B78970
Fusion Quality Management Cloud Service	75	Hosted Named User	10	B87860
Fusion Configurator Modeling Cloud Service	500	Hosted Named User	5	B85240
Fusion Configurator Cloud Service	12	Hosted 1,000 Order Lines	25	B85241
Fusion Order Management Cloud Service	25	Hosted 1,000 Order Lines	50	B81263
Fusion Order Management User Cloud Service	350	Hosted Named User	10	B81264
Fusion Enterprise Contracts Cloud Service	150	Hosted Named User	10	B86732
Fusion Enterprise Contracts Essential User Cloud Service	10	Hosted Named User	50	B86733
Fusion Service Contracts Cloud Service	400	Hosted Named User	10	B87861
Supply Chain Collaboration Cloud Service	600	Hosted Named User	10	B87862
Demand Management Cloud Service	5.00	Hosted 1,000 Planned Item Locations	10	B87766
Demand Management User Cloud Service	300	Hosted Named User	10	B87765
Supply Planning Cloud Service	5.00	Hosted 1,000 Planned Item Locations	10	B87768
Supply Planning User Cloud Service	300	Hosted Named User	10	B87767
Sales and Operations Planning Cloud Service	30	Hosted 1,000 Planned Item Locations	10	B87770
Sales and Operations Planning User Cloud Service	500	Hosted Named User	20	B87769
Fusion Global Order Promising Cloud Service	12	Hosted 1,000 Order Lines	50	B81265
Fusion Global Order Promising User Cloud Service	175	Hosted Named User	10	B81266
Fusion Planning Central User Cloud Service	500	Hosted Named User	10	B85245
Fusion Planning Central Cloud Service	25	Hosted 1,000 Planned Item-Locations	10	B85244
Fusion Product Hub Cloud Service	150	Hosted 1,000 Records	25	B69730
Fusion Product Hub Portal Cloud Service	15	Hosted 1,000 Records	25	B75256

Oracle Fusion Cloud Service
Fusion Enterprise Resource Planning (ERP) Cloud Service
Subscription Services Pricing

Note: Standard term length for Oracle Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Fusion Warehouse Management Cloud Service				
Oracle Warehouse Management Enterprise Edition Cloud Service	50	Hosted 1,000 Warehouse Transactions	200	B87749
Oracle Warehouse Workforce Management Cloud Service	10	Hosted 1,000 Warehouse Transactions	200	B87750
Oracle Warehouse Management Business Intelligence Cloud Service	10	Hosted 1,000 Warehouse Transactions	200	B87751
	Annual Subscription Price	Metric	Minimum	Part Number
Optional Services				
Oracle Additional Test Environment for Warehouse Management Cloud Service	75,000	Test Environment	-	B87752
	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Virtual Private Network for Warehouse Management Cloud Service	500	VPN Connection	-	B87753
	One-Time Fee Per Connection	Metric	Minimum	Part Number
Oracle Virtual Private Network Setup for Warehouse Management Cloud Service	5,000	Each	-	B87748
	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle In-Memory Cloud Service				
Oracle In-Memory Cost Management Cloud Service	10	Hosted 1,000 Records	250	B87865
Oracle Fusion Student Management Cloud Service				
Fusion Student Management Cloud Service	7	Hosted FTE Student	2,000	B86932

Oracle Fusion Cloud Service
Fusion Enterprise Resource Planning (ERP) Cloud Service
Subscription Services Pricing

Note: Standard term length for Oracle Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Annual Subscription Price	Metric	Minimum Annual Fee	Part Number
Optional Services				
Additional Test Environment for Oracle Fusion Cloud Service	75,000	Each	-	B84490
Data Masking for Fusion Cloud Services	25,000	Each	-	B85243
Database Vault and Break Glass for Fusion Cloud Service	75,000	Each	-	B85679
Fusion for Retail Services Cloud Service	150,000	Each	-	B84481
Integration Access Cloud Service	500,000	Each	-	B82730
Transparent Data Encryption for Oracle Fusion Security Cloud Service	25,000	Each	-	B84494
HIPAA Advanced Security for Fusion SaaS in the Oracle Public Cloud	100,000	Each	-	B87365
	One Time Fee	Metric	Minimum	Part Number
Load Testing Cloud Service for Fusion - Five Business Flows	50,000	Each	-	B86074
Load Testing Cloud Service for Fusion - Five Additional Business Flows	10,000	Each	-	B86075
	Monthly Subscription Price	Metric	Minimum	Part Number
Additional Storage for Oracle Fusion Cloud Service	10	Hosted Month	-	B84491
Virtual Private Network for Oracle Fusion Cloud Service	500	VPN Connection	-	B84489
	One Time Fee Per Connection	Metric	Minimum	Part Number
Virtual Private Network Setup Fee	5,000	-	-	B70817
	One Time Fee Per Environment	Metric	Minimum	Part Number
Non-Certified Federation Server SSO Enablement for Oracle Fusion Cloud Service Setup Fee	10,000	Environment	-	B85989
	Annual Subscription Price	Metric	Minimum	Part Number
Fusion for United States Government Cloud Service	150,000	Each	-	B87366
Fusion for United Kingdom Government Cloud Service	150,000	Each	-	B87368
Fusion for Financial Services Cloud Service	150,000	Each	-	B87369

Oracle Fusion Cloud Service
Enterprise Performance Management (EPM) Cloud Service
Subscription Services Pricing

Note: Standard term length for Oracle Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Enterprise Performance Management Cloud Service				
Financial Consolidation and Close Cloud Service	250	Hosted Named User	10	B85802
Account Reconciliation Cloud Service	120	Hosted Named User	10	B85677
Option: Transaction Matching for Account Reconciliation Cloud Service	9,000	Each	-	B87405
Tax Reporting Cloud Service	250	Hosted Named User	25	B87177
Enterprise Planning and Budgeting Cloud Service	250	Hosted Named User	10	B85698
Planning and Budgeting Cloud Service	120	Hosted Named User	10	B73946
Enterprise Performance Reporting Cloud Service	120	Hosted Named User	10	B79785
Option: Disclosure Management for Enterprise Performance Reporting Cloud Service	5,000	Hosted Environment	-	B87840
Profitability and Cost Management Cloud Service	500	Hosted Named User	10	B86152

	Monthly Subscription Price	Metric	Minimum	Part Number
Planning and Budgeting Cloud Service Options				
Financial Statement Planning	65	Hosted Named User	5	B86759
Capital Expenditure Planning	65	Hosted Named User	5	B86760
Workforce Planning	65	Hosted Named User	5	B86761
Project Financial Planning	65	Hosted Named User	5	B86762

	Annual Subscription Price	Metric	Min Annual Fee	Part Number
Optional Services				
Enterprise Performance Management for United States Government Cloud Service	150,000	Each	-	B82309
Enterprise Performance Management for United Kingdom Government Cloud Service	150,000	Each	-	B88524

	Monthly Subscription Price	Metric	Minimum	Part Number
Additional Storage for Enterprise Performance Management Cloud Service	1,250	50 Gigabytes	-	B88032
Additional Environments for Oracle Enterprise Performance Reporting Cloud Service	2,500	Test Environment	-	B88576
Additional Environments for Oracle Enterprise Planning and Budgeting Cloud Service	2,500	Test Environment	-	B88577
Additional Environments for Oracle Planning and Budgeting Cloud Service	2,500	Test Environment	-	B88578
Additional Environments for Oracle Financial Consolidation and Close Cloud Service	2,500	Test Environment	-	B88579
Additional Environments for Oracle Account Reconciliation Cloud Service	2,500	Test Environment	-	B88580
Additional Environments for Oracle Profitability and Cost Management Cloud Service	2,500	Test Environment	-	B88581
Additional Environments for Oracle Tax Reporting Cloud Service	2,500	Test Environment	-	B88582

**Oracle Cloud Service
Logistics Cloud Service
Subscription Services Pricing**

Note: Standard term length for Oracle Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Transportation Management Cloud Service				
Transportation Management Cloud Service	250	\$M in Freight Under Management	20	B78950
Oracle Transportation Management Cloud Service Options				
Transportation Operational Planning Cloud Service	120	\$M in Freight Under Management	20	B78951
Transportation Cooperative Routing Cloud Service	75	\$M in Freight Under Management	20	B78952
Freight Payment, Billing and Claims Cloud Service	85	\$M in Freight Under Management	20	B78953
Transportation Intelligence Cloud Service	75	\$M in Freight Under Management	20	B78954
Logistics Inventory Visibility Cloud Service	50	\$M in Freight Under Management	20	B78955
Forwarding and Brokerage Operations Cloud Service	100	\$M in Freight Under Management	20	B78956
Transportation Sourcing Cloud Service	50	\$M in Freight Under Management	20	B78957
Fleet Management Cloud Service	125	\$M in Freight Under Management	20	B85238
Oracle Global Trade Management Cloud Service				
Global Trade Management Cloud Service	10	\$ Million in Revenue	400	B78961
Oracle Global Trade Management Cloud Service Options				
Trade Compliance Cloud Service	5.00	\$ Million in Revenue	400	B78962
Customs Management Cloud Service	5.00	\$ Million in Revenue	400	B78964
Global Trade Intelligence Cloud Service	5.00	\$ Million in Revenue	400	B78963

	Annual Subscription Price	Metric	Minimum Annual Fee	Part Number
Optional Services				
Additional Test Environment for Oracle Transportation and Global Trade Management Cloud Service	75,000	Test Environment	-	B78958
Oracle Database Vault for Oracle Transportation and Global Trade Management Security Cloud Service	75,000	Each	-	B84598
Integration Access Cloud Service	500,000	Each	-	B82730
Transparent Data Encryption for Oracle Transportation and Global Trade Management Security Cloud Service	25,000	Each	-	B79965

	Monthly Subscription Price	Metric	Minimum	Part Number
Transportation and Global Trade Management Additional Storage Cloud Service	10	Hosted Month	-	B78959
Virtual Private Network for Oracle Transportation and Global Trade Management Cloud Service	500	-	-	B78960
Virtual Private Network Setup Fee for Oracle Transportation and Global Trade Management Cloud Service	5,000	Each	-	B78986

**Oracle Cloud Service
Employee Metrics Cloud Services
Subscription Services Pricing**

Note: Standard term length for Oracle Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Monthly Subscription Price	Metric	Minimum	Part Number
Employee Metrics Cloud Services				
Oracle Fusion Financials Cloud Service	20	Hosted Employee	1000	B86836
Oracle Fusion Financial Reporting Compliance Cloud Service	4.00	Hosted Employee	1000	B86837
Oracle Fusion Expenses Cloud Service	2.00	Hosted Employee	1000	B86838
Oracle Fusion Advanced Collections Cloud Service	4.00	Hosted Employee	1000	B86839
Oracle Fusion Automated Invoice Processing Cloud Service	2.00	Hosted Employee	1000	B86840
Oracle Fusion WebCenter Forms Recognition Cloud Service	2.00	Hosted Employee	1000	B86841
Oracle Fusion Advanced Financial Controls Cloud Service	4.00	Hosted Employee	1000	B86842
Oracle Fusion Purchasing Cloud Service	16	Hosted Employee	1000	B86843
Oracle Fusion Supplier Portal Cloud Service	16	Hosted Employee	1000	B86844
Oracle Fusion Supplier Qualification Management Cloud Service	16	Hosted Employee	1000	B86845
Oracle Fusion Sourcing Cloud Service	16	Hosted Employee	1000	B86846
Oracle Fusion Procurement Contracts Cloud Service	16	Hosted Employee	1000	B86847
Oracle Fusion Self Service Procurement Cloud Service	4.00	Hosted Employee	1000	B86848
Oracle Fusion Project Contract Billing Cloud Service	16	Hosted Employee	1000	B86849
Oracle Fusion Project Financials Cloud Service	20	Hosted Employee	1000	B86850
Oracle Fusion Time and Labor for Projects Cloud Service	3.00	Hosted Employee	1000	B86851
Oracle Fusion Project Management Cloud Service	8	Hosted Employee	1000	B86852
Oracle Fusion Project Resource Management Cloud Service	4.00	Hosted Employee	1000	B86853
Oracle Fusion Task Management Cloud Service	4.00	Hosted Employee	1000	B86854
Oracle Fusion Grants Management Cloud Service	10	Hosted Employee	1000	B86855
Oracle Fusion Inventory Management Cloud Service	16	Hosted Employee	1000	B86856

Oracle Managed Cloud Services
(Offered on the Oracle Managed Cloud Services Price List)

	Part Number	Technology Cloud Monthly Fee	Setup / One Time Fee	Minimum	Notes	Metric
Options for Oracle Applications Cloud - SaaS						
Oracle Managed Cloud GxP Compliance for SaaS, Custom	B87845	Per Quotation	N/A	-	-	One Time Fee
Oracle Managed Cloud GxP Compliance for SaaS Service	B88138	7,920	N/A	-	-	List Per Month
Oracle Managed Cloud GxP Compliance for SaaS Service, Additional Test Environment	B88139	2,085	N/A	-	-	List Per Month
Oracle Managed Cloud Helpdesk for SaaS, Entry	B88095	2,875	N/A	-	-	List Per Month
Oracle Managed Cloud Helpdesk for SaaS, Basic	B88096	5,020	N/A	-	-	List Per Month
Oracle Managed Cloud Helpdesk for SaaS, Standard	B88097	8,960	N/A	-	-	List Per Month
Oracle Managed Cloud Helpdesk for SaaS, Advanced	B88098	12,540	N/A	-	-	List Per Month
Oracle Managed Cloud Helpdesk for SaaS, Custom	B88373	Per Quotation	N/A	-	-	List Per Month
Oracle Managed Cloud Helpdesk for SaaS, Entry – Extended Support Coverage 16 Hours x 5 Days	B88099	720	N/A	-	-	List Per Month
Oracle Managed Cloud Helpdesk for SaaS, Entry – Extended Support Coverage 24 Hours x 7 Days	B88100	1,300	N/A	-	-	List Per Month
Oracle Managed Cloud Helpdesk for SaaS, Basic – Extended Support Coverage 16 Hours x 5 Days	B88101	1,255	N/A	-	-	List Per Month
Oracle Managed Cloud Helpdesk for SaaS, Basic – Extended Support Coverage 24 Hours x 7 Days	B88102	2,265	N/A	-	-	List Per Month
Oracle Managed Cloud Helpdesk for SaaS, Standard – Extended Support Coverage 16 Hours x 5 Days	B88103	2,265	N/A	-	-	List Per Month
Oracle Managed Cloud Helpdesk for SaaS, Standard – Extended Support Coverage 24 Hours x 7 Days	B88104	4,025	N/A	-	-	List Per Month
Oracle Managed Cloud Helpdesk for SaaS, Advanced – Extended Support Coverage 16 Hours x 5 Days	B88105	3,155	N/A	-	-	List Per Month
Oracle Managed Cloud Helpdesk for SaaS, Advanced – Extended Support Coverage 24 Hours x 7 Days	B88106	5,625	N/A	-	-	List Per Month

**Oracle Cloud Service
Commerce Cloud Service
Subscription Services Pricing**

Note: Standard term length for Commerce Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix

	Annual Subscription Price	Metric	Total Annual Page Views	Quantity for WebQuote Per 1,000 Page Views <small>(Total Annual Page Views divided by 1,000)</small>	Total Annual List Price	Part Number
Oracle Commerce Cloud Service						
Commerce Standard Edition Cloud Service	25.00	1,000 Page Views	5,000,000	5,000	125,000	B87812
	23.00	1,000 Page Views	10,000,000	10,000	230,000	
	17.00	1,000 Page Views	20,000,000	20,000	340,000	
	10.00	1,000 Page Views	50,000,000	50,000	500,000	
	8.00	1,000 Page Views	100,000,000	100,000	800,000	
	7.00	1,000 Page Views	200,000,000	200,000	1,400,000	
	5.00	1,000 Page Views	300,000,000	300,000	1,500,000	
	Annual Subscription Price	Metric		Minimum Annual Fee		Part Number
Commerce Standard Edition Cloud Service	40.00		1,000 in Revenue	150,000		B87813
	Annual Subscription Price	Metric		Minimum		Part Number
Oracle Commerce Cloud Service Options						
Commerce Agent Console Cloud Service	3,500.00		Hosted Named User	5		B82520
	Monthly Subscription Price	Metric		Minimum		Part Number
Commerce Assisted Selling Cloud Service	10.00		Hosted Named User	5		B85345
	Annual Subscription Price	Metric	Total Annual Requests	Quantity for WebQuote Per 1,000 Requests <small>(Total Annual Requests divided by 1,000)</small>	Total Annual List Price	Part Number
Commerce External API Access Cloud Service	10.00	1,000 Requests	10,000,000	10,000	100,000	B82521
	7.00	1,000 Requests	20,000,000	20,000	140,000	
	4.4000	1,000 Requests	50,000,000	50,000	220,000	
	3.0000	1,000 Requests	100,000,000	100,000	300,000	
	1.8000	1,000 Requests	200,000,000	200,000	360,000	
	1.3300	1,000 Requests	300,000,000	300,000	399,000	
	Annual Subscription Price	Metric		Minimum		Part Number
Optional Services						
Additional Test Environment for Commerce Cloud Service	75,000.00		Each	-		B85346
	Monthly Subscription Price	Metric		Minimum		Part Number
Commerce Peak Capacity Extension Cloud Service	10,000.00		10,000 Page Views Per Hour	3 Months		B81003
Commerce External API Access Peak Capacity Extension Cloud Service	2,000.00		10,000 Requests Per Hour	3 Months		B82522
	Annual Subscription Price	Metric		Minimum		Part Number
Additional Storefront for Commerce Cloud Service	75,000.00		Each	-		B86734
B2B Storefront for Commerce Cloud Service	400,000.00		Each	-		B87814
Virtual Private Network for Oracle Commerce Cloud Service	6,000.00		Each	-		B85348
	One Time Fee Per Connection	Metric		Minimum		Part Number
Virtual Private Network Setup Fee for Oracle Commerce	5,000.00		Each	-		B85799

**Oracle Cloud Service
Oracle Adaptive Intelligence Applications
Subscription Services Pricing**

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Adaptive Intelligence Applications				
Oracle Adaptive Intelligent Offers Cloud Service	1,000.00	Hosted Named User	2	B87112
AND *				
	Annual Subscription Price	Metric	Minimum	Part Number
Oracle Adaptive Intelligent Offer Visits Cloud Service	5.0000	1,000 Offer Visits **	10,000	B87113

* Both metrics must be purchased: Hosted Named Users, and Offer Visits (Offer Visits are sold in blocks of 1,000).

** 1,000 Offer Visits is defined as the combination of interactions that contain an Adaptive Intelligent offer, recommendation or action across all the channels with which a brand communicates with its customers.

An Offer Visit is calculated as: 1 website offer visit = 1 Offer Visit; 5 email offer visits = 1 Offer Visit; 5 SMS/Chatbot offer visits = 1 Offer Visit

Web Offer Visit will expire after 30 minutes of inactivity and account as a new visit. In the case of other channels such as email, SMS, etc. an offer visit is a communication sent to a uniquely identified client.

**Oracle Cloud Service
Midmarket Cloud Service
Subscription Services Pricing**

Note: Standard term length for Oracle Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Customer Experience (CX) Cloud for Midsize Cloud Service				
Customer Experience Cloud for Midsize Cloud Service	100	Hosted Named User	10	B85774
<i>Customer Experience Cloud for Midsize Cloud Service requires the number of individual Hosted Named Users be allocated to subscription services shown below. Note: Not all of the subscription services listed below have to be purchased and the total number of Hosted Named Users do not have to match for each subscription service that is purchased. The total number of Hosted Named Users will then be priced at the Customer Experience Cloud for Midsize Cloud Service level above (this is all automated in WebQuote/CPQ).</i>				
Oracle Sales for Midsize Cloud Service	-	Hosted Named User	10	B85775
Oracle Marketing for Midsize Cloud Service	-	Hosted Named User	10	B85782
Oracle Configure, Price, and Quote for Midsize Cloud Service	-	Hosted Named User	10	B85783
Oracle Service for Midsize Cloud Service	-	Hosted Named User	10	B85784
Sales Cloud for Midsize Cloud Service Options				
Voice for Midsize Cloud Service	15	Hosted Named User	-	B85776
Enterprise Contracts Management for Midsize Cloud Service	35	Hosted Named User	-	B85777
Incentive Compensation for Midsize Cloud Service	40	Hosted Compensated Individual	-	B85778
Mobilytics for Midsize Cloud Service	40	Hosted Named User	-	B85779
Opportunity Landscape for Midsize Cloud Service	20	Hosted Named User	-	B85780
Sales Campaigns for Midsize Cloud Service	20	Hosted Named User	-	B85781

**Oracle Cloud Service
Midmarket Cloud Service
Subscription Services Pricing**

Note: Standard term length for Oracle Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Human Capital Management Cloud for Midsize Cloud Service				
Human Capital Management Cloud for Midsize Cloud Service	8	Hosted Employee	500	B85788
<i>Human Capital Management Cloud for Midsize Cloud Service includes the following subscription services and each individual Hosted Employee has access to each of these subscription services:</i>				
Human Capital Management Base Cloud for Midsize Cloud Service	-			B85793
Human Capital Management Career Development Cloud for Midsize Cloud Service	-			B85797
Human Capital Management Expenses Cloud for Midsize Cloud Service	-			B85796
Human Capital Management Goal Management Cloud for Midsize Cloud Service	-			B85794
Human Capital Management Performance Management Cloud for Midsize Cloud Service	-			B85795
Transactional Business Intelligence Cloud for Midsize Cloud Service	-			B85798
Oracle Human Capital Management Cloud for Midsize Cloud Service Options:				
Employee Wellness for Midsize Cloud Service	2.00	Hosted Named User	500	B85789
Time & Labor for Midsize Cloud Service	3.00	Hosted Named User	500	B85790
Talent Review and Succession Management for Midsize Cloud Service	1.00	Hosted Named User	500	B85791
Workforce Compensation for Midsize Cloud Service	3.00	Hosted Named User	500	B85792
Learning Cloud For Midsize Cloud Service	2.00	Hosted Named User	500	B88372

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Enterprise Resource Planning Cloud for Midsize Cloud Service				
Enterprise Resource Planning Cloud for Midsize Cloud Service	500	Hosted Named User	10	B85663
<i>Enterprise Resource Planning Cloud for Midsize Cloud Service includes the following subscription services and each individual Hosted Named User has access to each of these subscription services:</i>				
Enterprise Resource Planning Financials Cloud for Midsize Cloud Service	-			B85664
Enterprise Resource Planning Financial Reports Center Cloud for Midsize Cloud Service	-			B85666
Enterprise Resource Planning Purchasing Cloud for Midsize Cloud Service	-			B85771
Enterprise Resource Planning and Budgeting Cloud for Midsize Cloud Service	-			B85665
Transactional Business Intelligence Cloud for Midsize Cloud Service	-			B85667
Oracle Enterprise Resource Planning Cloud for Midsize Cloud Service Options				
Oracle Automated Invoice Processing for Midsize Cloud Service	60	Hosted 1,000 Records	10	B85668
Oracle Expenses for Midsize Cloud Service	1.00	Hosted Expense Report	1000	B85669
Oracle Advanced Collections for Midsize Cloud Service	140	Hosted Named User	5	B85670
Oracle Revenue Management for Midsize Cloud Service	650	Hosted Named User	10	B85671
Oracle Supplier Portal for Midsize Cloud Service	600	Hosted Named User	10	B85672
Oracle Supplier Qualification Management for Midsize Cloud Service	575	Hosted Named User	5	B85673
Oracle Sourcing for Midsize Cloud Service	650	Hosted Named User	10	B85674
Oracle Procurement Contracts for Midsize Cloud Service	405	Hosted Named User	10	B85675
Oracle Self Service Procurement for Midsize Cloud Service	8	Hosted Named User	100	B85676
Oracle WebCenter Forms Recognition for Midsize Cloud Service	60	Hosted 1,000 Records	10	B87331

**Oracle Integration Cloud Service
Midmarket Cloud Service
Subscription Services Pricing**

Note: Standard term length is a 1-year term. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Integration Cloud Service for Midsize Cloud Service				
Oracle Integration Cloud Service for Oracle SaaS Midsize	585	Hosted Environment	-	B87609
Oracle Integration Cloud Service for Additional Non-Oracle SaaS Midsize Connection	650	Hosted Connection	-	B87610
Oracle Integration Cloud Service for Oracle SaaS Midsize for Additional 5 GB In-and-Out per Day	500	Each	-	B87611

**Oracle Cloud Service
Other Oracle Cloud Services
Subscription Services Pricing**

Note: Standard term length for Oracle Cloud Service subscription services is three (3) years. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.

	Monthly Subscription Price	Metric	Minimum	Part Number
Oracle Maps Cloud Service for PeopleSoft				
Oracle Maps Cloud Service for PeopleSoft	0.0125	Hosted Employee	5,000	B85253
Oracle Maps Cloud Service for PeopleSoft	0.1250	\$M in Revenue	500	B85254
Oracle Maps Cloud Service for JD Edwards				
Oracle Maps Cloud Service for JD Edwards	0.0125	Hosted Employee	5,000	B86800
Oracle Maps Cloud Service for JD Edwards	0.1250	\$M in Revenue	500	B86801
Oracle Maps Cloud Service				
Oracle Maps Cloud Service for Asset Tracking	1.00	Hosted Managed Resource	50	B86908
	1.00	100 Appointments	50	B86909
Oracle Maps Cloud Service for Asset Optimization	3.00	Hosted Managed Resource	50	B86910
	3.00	100 Appointments	50	B86911
Oracle Supplier Network Cloud Service				
Oracle Supplier Network Adapter for Partner Cloud Service	2,000	500 Hosted Trading Partners	-	B85692
<small>- Available through the Oracle Business Process Services (BPS) program and not to be sold direct under any circumstances; No exceptions.</small>				

**Oracle Integration Cloud Service
Subscription Services Pricing**

*Note: Standard term length is a 1-year term. For additional information, refer to the Oracle Cloud Approval Matrix document on eSource.
These services are listed on the Oracle Platform as a Service and Infrastructure as a Service (PaaS, IaaS) Price List*

	Monthly Subscription Price	Metric	Minimum	Service Includes Per Month	Part Number
Oracle Integration Cloud Service - Non-metered					
Oracle Integration Cloud Service for Oracle SaaS	850	Hosted Environment	-	1 Hosted Environment 10 GB in-and-out per day	B87181
Oracle Integration Cloud Service for Additional Non-Oracle SaaS Connection	1,000	Hosted Connection	-	1 connection of choice	B87182
Oracle Integration Cloud Service for Oracle SaaS for Additional 10 GB In-and-Out per Day	1,000	Each	-	10 GB in-and-out per day	B87183

**Oracle Internet of Things Applications Cloud Service
Cloud Services Pricing**

	Price	Metric	Minimum	Part Number
Oracle Internet of Things Applications				
Oracle Internet of Things Asset Monitoring Cloud Service	300	Hosted Named User	30	B87146
Oracle Internet of Things Production Monitoring Cloud Service	350	Hosted Named User	30	B87348
Oracle Internet of Things Fleet Monitoring Cloud Service	75	Hosted Named User	150	B87617
Oracle Internet of Things Connected Worker Cloud Service	75	Hosted Named User	150	B87614

**Oracle Cloud Service
Professional Services Pricing**

	Price	Metric	Minimum	Part Number
Professional Services - HCM Remote Systems Administration				
HCM Cloud Remote Systems Administration - 6 Months (40 Hours)	3,000	Each	-	B81109
HCM Cloud Remote Systems Administration - 6 Months (80 Hours)	5,800	Each	-	B85415
HCM Cloud Remote Systems Administration - 6 Months (130 Hours)	9,000	Each	-	B81110
HCM Cloud Remote Systems Administration - 6 Months (260 Hours)	17,500	Each	-	B81111
HCM Cloud Remote Systems Administration - 6 Months (390 Hours)	25,000	Each	-	B81112

Support Services Pricing

	Monthly Price	Metric	Minimum	Part Number
Cloud Priority Support				
Cloud Priority Support for SaaS	10% of Net Subscription Fee	Each	-	B86668
Cloud Priority Support for SaaS - Base Fee	1,250	Each	-	B86669

**Oracle Cloud Service
Midmarket Professional Services Pricing for Oracle Sales Cloud**

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

Note: The Midmarket Professional Services listed below are recommended for commercial customer use only and usage by public sector and higher education customers should only be pursued when these customers understand and accept the defined scope and staffing profile. Consult with your local Oracle legal team (in the U.S. with the Oracle Government Sector legal team) if there are any questions.

Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

	Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E	Part Number
Base Price (in U.S. dollars)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	
Oracle Sales Cloud for Midsize						
Oracle Consulting Core Implementation Pack for Oracle Sales Cloud for Midsize	18,500	21,275	18,500	15,725	13,690	9,250 B85483
Oracle Consulting Add On Technology Pack for Oracle Sales Cloud Data Migration for Midsize	6,000	6,900	6,000	5,100	4,440	3,000 B85743
Oracle Consulting Add On Implementation Pack for Oracle Sales Cloud Data Quality for Midsize	2,674	3,075	2,674	2,273	1,979	1,337 B86129
Oracle Consulting Add On Implementation Pack for Oracle Sales Cloud Territory Management for Midsize	8,000	9,200	8,000	6,800	5,920	4,000 B85750
Oracle Consulting Add On Implementation Pack for Oracle Sales Cloud for Outlook for Midsize	3,450	3,968	3,450	2,933	2,553	1,725 B85753

North America Only

Oracle Sales Cloud for Midsize for North America Only

Oracle Consulting Core Implementation Pack for Oracle Sales Cloud for Midsize (North America Only)	21,025	24,179	21,025	-	-	- B85484
Oracle Consulting Add On Technology Pack for Oracle Sales Cloud Technical Coaching API for Midsize (North America Only)	2,780	3,197	2,780	-	-	- B85745
Oracle Consulting Add On Implementation Pack for Oracle Sales Cloud Territory Management for Midsize (North America Only)	9,100	10,465	9,100	-	-	- B85751

LAD Only

Oracle Sales Cloud for Midsize for LAD Only

Oracle Consulting Core Implementation Pack for Oracle Sales Cloud for Midsize (LAD Only)	23,000	26,450	23,000	-	17,020	- B85485
Oracle Consulting Add On Technology Pack for Oracle Sales Cloud Data Migration for Midsize (LAD Only)	5,360	6,164	5,360	-	3,966	- B85744
Oracle Consulting Add On Technology Pack for Oracle Sales Cloud Technical Coaching API for Midsize (LAD Only)	2,220	2,553	2,220	-	1,643	- B85746
Oracle Consulting Add On Implementation Pack for Oracle Sales Cloud Territory Management for Midsize (LAD Only)	7,610	8,752	7,610	-	5,631	- B85752
Oracle Consulting Add On Implementation Pack for Oracle Sales Cloud for Outlook for Midsize (LAD Only)	2,830	3,255	2,830	-	2,094	- B85754

Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

**Oracle Cloud Service
Midmarket Professional Services Pricing for Oracle Service Cloud**

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

Note: The Midmarket Professional Services listed below are recommended for commercial customer use only and usage by public sector and higher education customers should only be pursued when these customers understand and accept the defined scope and staffing profile. Consult with your local Oracle legal team (in the U.S. with the Oracle Government Sector legal team) if there are any questions.

Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

	Base Price (in U.S. dollars)	Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E	Part Number
		Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	
Oracle Service Cloud for Midsize							
Oracle Consulting Core Implementation Pack for Oracle Service Cloud for Midsize	12,300	14,145	12,300	10,455	9,102	6,150	B85481
Oracle Consulting Add On Technology Pack for Oracle Service Cloud Using the Data Import Wizard for Midsize	1,790	2,059	1,790	1,522	1,325	895	B85747
Oracle Consulting Add On Implementation Pack for Oracle Service Cloud Customer Portal (Standard Widgets) for Midsize	1,790	2,059	1,790	1,522	1,325	895	B85755
Oracle Consulting Add On Implementation Pack for Oracle Service Cloud Customer Portal (Branding & Styling) for Midsize	2,500	2,875	2,500	2,125	1,850	1,250	B85756
Oracle Consulting Add On Implementation Pack for Oracle Service Cloud Chat (1st interface) for Midsize	2,500	2,875	2,500	2,125	1,850	1,250	B85757
Oracle Consulting Add On Implementation Pack for Oracle Live Help Click-to-Call Cloud Service Implementation (small)	4,030	4,635	4,030	3,426	2,982	2,015	B85758
Oracle Consulting Add On Implementation Pack for Oracle Engagement Engine Cloud Service Implementation (small)	4,030	4,635	4,030	3,426	2,982	2,015	B85759
Oracle Consulting Add On Implementation Pack for Oracle Engagement Engine Cloud Service Set-up	790	909	790	672	585	395	B85760
North America Only							
Oracle Service Cloud for Midsize for North America Only							
Oracle Consulting Core Implementation Pack for Oracle Service Cloud for Midsize (North America Only)	13,756	15,819	13,756	-	-	-	B85482
Oracle Consulting Add On Technology Pack for Oracle Service Cloud Technical Coaching-API for Midsize (North America Only)	3,260	3,749	3,260	-	-	-	B85748
LAD Only							
Oracle Service Cloud for Midsize for LAD Only							
Oracle Consulting Add On Technology Pack for Oracle Service Cloud Technical Coaching-API for Midsize (LAD	2,380	2,737	2,380	-	1,761	-	B85749

Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

**Oracle Cloud Service
Midmarket Professional Services Pricing for Oracle Sales and Service Cloud**

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

Note: The Midmarket Professional Services listed below are recommended for commercial customer use only and usage by public sector and higher education customers should only be pursued when these customers understand and accept the defined scope and staffing profile. Consult with your local Oracle legal team (in the U.S. with the Oracle Government Sector legal team) if there are any questions.

Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

	Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E	Part Number
Base Price (in U.S. dollars)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	

Oracle Sales and Service Cloud for Midsize

Oracle Consulting Advanced Enablement Pack for Sales and Services Cloud for Midsize	2,000	2,300	2,000	1,700	1,480	1,000	B85494
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North America Only

Oracle Sales and Service Cloud for Midsize for North America Only

Oracle Consulting Advanced Enablement Pack for Sales and Services Cloud for Midsize (North America Only)	2,525	2,904	2,525	-	-	-	B85495
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Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

**Oracle Cloud Service
Midmarket Professional Services Pricing for Oracle Human Capital Management (HCM) Cloud**

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

Note: The Midmarket Professional Services listed below are recommended for commercial customer use only and usage by public sector and higher education customers should only be pursued when these customers understand and accept the defined scope and staffing profile. Consult with your local Oracle legal team (in the U.S. with the Oracle Government Sector legal team) if there are any questions.

Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

	Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E	
Base Price (in U.S. dollars)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Part Number
Oracle Human Capital Management Cloud for Midsize						
Oracle Consulting Core Implementation Pack for Oracle Human Capital Management Cloud for Midsize	72,500	83,375	72,500	61,625	53,650	36,250 B85486
Oracle Consulting Core Implementation Pack for Oracle Human Capital Management Cloud Taleo Recruiting for Midsize	45,000	51,750	45,000	38,250	33,300	22,500 B85730
Oracle Consulting Advanced Enablement Pack for Human Capital Management Cloud for Midsize	7,500	8,625	7,500	6,375	5,550	3,750 B85498
Oracle Consulting Add On Implementation Pack for Oracle Human Capital Management Cloud Compensation for Midsize	25,000	28,750	25,000	21,250	18,500	12,500 B85732
Oracle Consulting Add On Implementation Pack for Oracle Human Capital Management Cloud Social Sourcing for Midsize	15,000	17,250	15,000	12,750	11,100	7,500 B86128
Oracle Consulting Add On Implementation Pack for Oracle Human Capital Management Cloud Talent for Midsize (Career/Performance/Goals)	23,500	27,025	23,500	19,975	17,390	11,750 B85727
Oracle Consulting Add on Implementation Pack for Oracle Human Capital Management Cloud Talent Review & Succession for Midsize	11,500	13,225	11,500	9,775	8,510	5,750 B86127
Oracle Consulting Add On Implementation Pack for Oracle Human Capital Management Cloud Taleo Onboarding for Midsize	12,000	13,800	12,000	10,200	8,880	6,000 B86122
Oracle Consulting Add On Technology Pack for Oracle Human Capital Management Cloud Taleo Integration for Midsize	16,700	19,205	16,700	14,195	12,358	8,350 B86124

Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

**Oracle Cloud Service
Midmarket Professional Services Pricing for Oracle Human Capital Management (HCM) Cloud (continued)**

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

Note: The Midmarket Professional Services listed below are recommended for commercial customer use only and usage by public sector and higher education customers should only be pursued when these customers understand and accept the defined scope and staffing profile. Consult with your local Oracle legal team (in the U.S. with the Oracle Government Sector legal team) if there are any questions.

Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

		Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E	
North America Only	Base Price (in U.S. dollars)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Part Number
Oracle Human Capital Management Cloud for Midsize for North America Only							
Oracle Consulting Core Implementation Pack for Oracle Human Capital Management Cloud for Midsize (North America Only)	88,466	101,736	88,466	75,196	65,465	44,233	B85487
Oracle Consulting Core Implementation Pack for Oracle Human Capital Management Cloud Taleo Recruiting for Midsize (North America Only)	51,800	59,570	51,800	44,030	38,332	25,900	B85731
Oracle Consulting Advanced Enablement Pack for Human Capital Management Cloud for Midsize (North America Only)	10,094	11,608	10,094	8,580	7,470	5,047	B85499
Oracle Consulting Add On Implementation Pack for Oracle Human Capital Management Cloud Compensation for Midsize (North America Only)	27,020	31,073	27,020	22,967	19,995	13,510	B85733
Oracle Consulting Add On Implementation Pack for Oracle Human Capital Management Cloud Taleo Onboarding for Midsize (North America Only)	15,000	17,250	15,000	12,750	11,100	7,500	B86123
Oracle Consulting Add On Implementation Pack for Oracle Human Capital Management Cloud Talent for Midsize (Career/Performance/Goals) (North America Only)	25,930	29,820	25,930	22,041	19,188	12,965	B85728
Oracle Consulting Add On Technology Pack for Oracle Human Capital Management Cloud Inbound Integration for Midsize (North America Only)	9,650	11,098	9,650	8,203	7,141	4,825	B85735
Oracle Consulting Add On Technology Pack for Oracle Human Capital Management Cloud Outbound Integration for Midsize (North America Only)	34,730	39,940	34,730	29,521	25,700	17,365	B85737
Oracle Consulting Add On Technology Pack for Oracle Human Capital Management Cloud Reporting for Midsize (North America Only)	15,600	17,940	15,600	13,260	11,544	7,800	B85739
Oracle Consulting Add On Technology Pack for Oracle Human Capital Management Cloud Security for Midsize (North America Only)	11,710	13,467	11,710	9,954	8,665	5,855	B85741
Oracle Consulting Add On Technology Pack for Oracle Human Capital Management Cloud Taleo Integration for Midsize (North America Only)	18,696	21,500	18,696	15,892	13,835	9,348	B86125

Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

**Oracle Cloud Service
Midmarket Professional Services Pricing for Oracle Human Capital Management (HCM) Cloud (continued)**

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

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Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

		Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E	
LAD Only	Base Price (in U.S. dollars)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Part Number
Oracle Human Capital Management Cloud for Midsize for LAD Only							
Oracle Consulting Add On Implementation Pack for Oracle Human Capital Management Cloud Talent for Midsize (Career/Performance/Goals) (LAD Only)	21,230	24,415	21,230	18,046	15,710	10,615	B85729
Oracle Consulting Add On Implementation Pack for Oracle Human Capital Management Cloud Compensation for Midsize (LAD Only)	22,690	26,094	22,690	19,287	16,791	11,345	B85734
Oracle Consulting Add On Technology Pack for Oracle Human Capital Management Cloud Inbound Integration for Midsize (LAD Only)	8,350	9,603	8,350	7,098	6,179	4,175	B85736
Oracle Consulting Add On Technology Pack for Oracle Human Capital Management Cloud Outbound Integration for Midsize (LAD Only)	30,890	35,524	30,890	26,257	22,859	15,445	B85738
Oracle Consulting Add On Technology Pack for Oracle Human Capital Management Cloud Reporting for Midsize (LAD Only)	12,320	14,168	12,320	10,472	9,117	6,160	B85740
Oracle Consulting Add On Technology Pack for Oracle Human Capital Management Cloud Security for Midsize (LAD Only)	10,060	11,569	10,060	8,551	7,444	5,030	B85742
Oracle Consulting Add On Technology Pack for Oracle Human Capital Management Cloud Taleo Integration for Midsize (LAD Only)	13,000	14,950	13,000	11,050	9,620	6,500	B86126

Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

Oracle Cloud Service
Midmarket Professional Services Pricing for Oracle Enterprise Resource Planning (ERP) Cloud

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

Note: The Midmarket Professional Services listed below are recommended for commercial customer use only and usage by public sector and higher education customers should only be pursued when these customers understand and accept the defined scope and staffing profile. Consult with your local Oracle legal team (in the U.S. with the Oracle Government Sector legal team) if there are any questions.

Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

	Base Price (in U.S. dollars)	Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E	Part Number
		Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	
Oracle Enterprise Resource Planning Cloud							
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Expense Management Standalone	42,000	48,300	42,000	35,700	31,080	21,000	B86132
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Procurement Contracts Standalone	68,340	78,591	68,340	58,089	50,572	34,170	B86133
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Project & Task Management Standalone	40,600	46,690	40,600	34,510	30,044	20,300	B86119
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Sourcing Standalone	79,080	90,942	79,080	67,218	58,519	39,540	B86135
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Supplier Management Standalone	48,070	55,281	48,070	40,860	35,572	24,035	B86137
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Financials for Midsize	110,000	126,500	110,000	93,500	81,400	55,000	B85490
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Procurement for Midsize	31,100	35,765	31,100	26,435	23,014	15,550	B85488
Oracle Consulting Advanced Enablement Pack for Enterprise Resource Planning Cloud for Midsize	7,500	8,625	7,500	6,375	5,550	3,750	B85496
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Project Cloud Portfolio Management Data Conversion Assistance for Midsize	13,400	15,410	13,400	11,390	9,916	6,700	B86116
Oracle Consulting Add On Implementation Pack for Enterprise Resource Planning Cloud Expenses for Oracle Human Capital Management Core for Midsize	36,000	41,400	36,000	30,600	26,640	18,000	B86131
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Advanced Collections for Midsize	28,400	32,660	28,400	24,140	21,016	14,200	B86107
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Project Billing / Contracts for Midsize	34,100	39,215	34,100	28,985	25,234	17,050	B86109
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Project Costing / Controls for Midsize	47,400	54,510	47,400	40,290	35,076	23,700	B86111

Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

Oracle Cloud Service

Midmarket Professional Services Pricing for Oracle Enterprise Resource Planning (ERP) Cloud (continued)

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

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Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

	Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E	
Base Price (in U.S. dollars)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Part Number
Oracle Enterprise Resource Planning Cloud						
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Project Performance Reporting for Midsize	18,600	21,390	18,600	15,810	13,764	9,300 B86114
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Expenses for Midsize	24,000	27,600	24,000	20,400	17,760	12,000 B85717
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Imaging for Midsize	12,500	14,375	12,500	10,625	9,250	6,250 B85720
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Self Service Procurement for Midsize	30,000	34,500	30,000	25,500	22,200	15,000 B85722
Oracle Consulting Add On Implementation Pack for Oracle Fusion Accounting Hub Reporting Cloud for Midsize	24,000	27,600	24,000	20,400	17,760	12,000 B86130
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Additional Country for Midsize	40,000	46,000	40,000	34,000	29,600	20,000 B85714
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Financials Data Conversion Assistance for Midsize	35,000	40,250	35,000	29,750	25,900	17,500 B85700
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Inbound Integration Pack for Midsize	4,000	4,600	4,000	3,400	2,960	2,000 B85706
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Outbound Integration Pack for Midsize	7,000	8,050	7,000	5,950	5,180	3,500 B85709
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Procurement Data Conversion Assistance for Midsize	5,000	5,750	5,000	4,250	3,700	2,500 B85703
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Report & Document Layout Pack for Midsize	9,700	11,155	9,700	8,245	7,178	4,850 B85712

Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

Oracle Cloud Service
Midmarket Professional Services Pricing for Oracle Enterprise Resource Planning (ERP) Cloud (continued)

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

Note: The Midmarket Professional Services listed below are recommended for commercial customer use only and usage by public sector and higher education customers should only be pursued when these customers understand and accept the defined scope and staffing profile. Consult with your local Oracle legal team (in the U.S. with the Oracle Government Sector legal team) if there are any questions.

Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

North America Only	Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E	Part Number	
	Base Price (in U.S. dollars)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)		
Oracle Enterprise Resource Planning Cloud for North America Only							
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Financials for Midsize (North America Only)	181,435	208,650	181,435	154,220	134,262	90,718	B85491
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Project & Task Management Standalone (North America Only)	54,174	62,300	54,174	46,048	40,089	27,087	B86120
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Procurement for Midsize (North America Only)	34,464	39,634	34,464	29,294	25,503	17,232	B85489
Oracle Consulting Advanced Enablement Pack for Enterprise Resource Planning Cloud for Midsize (North America Only)	10,094	11,608	10,094	8,580	7,470	5,047	B85497
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Advanced Collections for Midsize(NA Only)	50,870	58,501	50,870	43,240	37,644	25,435	B86108
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Project Billing / Contracts for Midsize (North America Only)	46,783	53,800	46,783	39,766	34,619	23,392	B86110
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Project Costing / Controls for Midsize (North America Only)	58,957	67,801	58,957	50,113	43,628	29,479	B86112
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Project Performance Reporting for Midsize (North America Only)	26,435	30,400	26,435	22,470	19,562	13,218	B86115
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Expenses for Midsize (North America Only)	27,840	32,016	27,840	23,664	20,602	13,920	B85718
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Imaging for Midsize (North America Only)	23,460	26,979	23,460	19,941	17,360	11,730	B85721
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Self Service Procurement for Midsize (North America Only)	26,800	30,820	26,800	22,780	19,832	13,400	B85723
Oracle Consulting Add On Implementation Pack for Pre-Project Startup SuperUser Readiness Pack for Midsize (North America Only)	10,970	12,616	10,970	9,325	8,118	5,485	B85725

Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

**Oracle Cloud Service
Midmarket Professional Services Pricing for Oracle Enterprise Resource Planning (ERP) Cloud (continued)**

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

Note: The Midmarket Professional Services listed below are recommended for commercial customer use only and usage by public sector and higher education customers should only be pursued when these customers understand and accept the defined scope and staffing profile. Consult with your local Oracle legal team (in the U.S. with the Oracle Government Sector legal team) if there are any questions.

Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

	Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E	Part Number
North America Only (continued)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	
Oracle Enterprise Resource Planning Cloud for North America Only	Base Price (in U.S. dollars)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Part Number
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Additional Country for Midsize (North America Only)	44,360	51,014	44,360	37,706	32,826	22,180 B85715
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Financials Data Conversion Assistance for Midsize (North America Only)	39,410	45,322	39,410	33,499	29,163	19,705 B85701
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Inbound Integration Pack for Midsize (North America Only)	5,290	6,084	5,290	4,497	3,915	2,645 B85707
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Outbound Integration Pack for Midsize (North America Only)	8,630	9,925	8,630	7,336	6,386	4,315 B85710
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Procurement Data Conversion Assistance for Midsize (North America Only)	4,220	4,853	4,220	3,587	3,123	2,110 B85704
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Project Portfolio Management Data Conversion Assistance for Midsize (North America Only)	16,087	18,500	16,087	13,674	11,904	8,044 B86117

Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

**Oracle Cloud Service
Midmarket Professional Services Pricing for Oracle Enterprise Resource Planning (ERP) Cloud (continued)**

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

Note: The Midmarket Professional Services listed below are recommended for commercial customer use only and usage by public sector and higher education customers should only be pursued when these customers understand and accept the defined scope and staffing profile. Consult with your local Oracle legal team (in the U.S. with the Oracle Government Sector legal team) if there are any questions.

Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

	Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E	Part Number	
LAD Only	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)		
Oracle Enterprise Resource Planning Cloud for LAD Only	Base Price (in U.S. dollars)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Part Number	
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Procurement Contracts Standalone (LAD Only)	57,320	65,918	57,320	48,722	42,417	28,660	B86134
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Project & Task Management Standalone (LAD Only)	43,400	49,910	43,400	36,890	32,116	21,700	B86121
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Sourcing Standalone (LAD Only)	63,990	73,589	63,990	54,392	47,353	31,995	B86136
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Supplier Management Standalone (LAD Only)	39,630	45,575	39,630	33,686	29,326	19,815	B86138
Oracle Consulting Core Implementation Pack for Oracle Enterprise Resource Planning Cloud Financials for Midsize (LAD Only)	139,000	159,850	139,000	118,150	102,860	69,500	B85492
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Project Costing / Controls for Midsize (LAD Only)	44,900	51,635	44,900	38,165	33,226	22,450	B86113
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Expenses for Midsize (LAD Only)	22,630	26,025	22,630	19,236	16,746	11,315	B85719
Oracle Consulting Add On Implementation Pack for Oracle Enterprise Resource Planning Cloud Self Service Procurement for Midsize (LAD Only)	27,780	31,947	27,780	23,613	20,557	13,890	B85724
Oracle Consulting Add On Implementation Pack for Pre-Project Startup SuperUser Readiness Pack for Midsize (LAD Only)	8,810	10,132	8,810	7,489	6,519	4,405	B85726
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Project Cloud Portfolio Management Data Conversion Assistance for Midsize (LAD Only)	17,500	20,125	17,500	14,875	12,950	8,750	B86118
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Additional Country for Midsize (LAD Only)	36,370	41,826	36,370	30,915	26,914	18,185	B85716

Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

**Oracle Cloud Service
Midmarket Professional Services Pricing for Oracle Enterprise Resource Planning (ERP) Cloud (continued)**

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

Note: The Midmarket Professional Services listed below are recommended for commercial customer use only and usage by public sector and higher education customers should only be pursued when these customers understand and accept the defined scope and staffing profile. Consult with your local Oracle legal team (in the U.S. with the Oracle Government Sector legal team) if there are any questions.

Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

	Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E		
LAD Only (continued)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Part Number	
Oracle Enterprise Resource Planning Cloud for LAD Only	Base Price (in U.S. dollars)						
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Financials Data Conversion Assistance for Midsize (LAD Only)	41,770	48,036	41,770	35,505	30,910	20,885	B85702
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Inbound Integration Pack for Midsize (LAD Only)	5,760	6,624	5,760	4,896	4,262	2,880	B85708
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Outbound Integration Pack for Midsize (LAD Only)	9,670	11,121	9,670	8,220	7,156	4,835	B85711
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Procurement Data Conversion Assistance for Midsize (LAD Only)	5,540	6,371	5,540	4,709	4,100	2,770	B85705
Oracle Consulting Add On Technology Pack for Oracle Enterprise Resource Planning Cloud Report & Document Layout Pack for Midsize (LAD Only)	11,710	13,467	11,710	9,954	8,665	5,855	B85713

Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

**Oracle Cloud Service
Midmarket Professional Services Pricing for Oracle Enterprise Performance Management (EPM) Cloud**

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

Note: The Midmarket Professional Services listed below are recommended for commercial customer use only and usage by public sector and higher education customers should only be pursued when these customers understand and accept the defined scope and staffing profile. Consult with your local Oracle legal team (in the U.S. with the Oracle Government Sector legal team) if there are any questions.

Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

	Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E	Part Number
Base Price (in U.S. dollars)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	
Enterprise Performance Management Cloud for Midsize						
Oracle Consulting Core Implementation Pack for Oracle Planning & Budgeting Cloud for Midsize	35,000	40,250	35,000	29,750	25,900	17,500 B85761
Oracle Consulting Advanced Enablement Pack for Planning & Budgeting Cloud for Midsize	7,500	8,625	7,500	6,375	5,550	3,750 B85764
Enterprise Performance Management Cloud Midsize for North America Only						
Oracle Consulting Core Implementation Pack for Oracle Planning & Budgeting Cloud for Midsize (North America Only)	98,350	113,103	98,350	83,598	72,779	49,175 B85762
Oracle Consulting Advanced Enablement Pack for Planning & Budgeting Cloud for Midsize (North America Only)	10,094	11,608	10,094	8,580	7,470	5,047 B85765
Enterprise Performance Management Cloud for Midsize for LAD Only						
Oracle Consulting Core Implementation Pack for Oracle Planning & Budgeting Cloud for Midsize (LAD Only)	41,810	48,082	41,810	35,539	30,939	20,905 B85763

Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

**Oracle Cloud Service
Midmarket Professional Services Pricing for All Oracle Cloud**

Pricing for different countries for the Oracle Midsize Professional Services offerings listed below are represented in five different Country Zones (Country Zone A through E). Each Country Zone includes a list of countries and represents the pricing for each country (based on each country's currency). All Country Zone pricing is based on a percentage of the price point listed in the "Base Price (in U.S. dollars)" column, which is then translated into that country's currency (based on Oracle's Local Pricing Exchange Rates). The "Base Price (in U.S. dollars)" is not the price for any of the Midsize offerings, but is the price that is used to calculate the Country Zone prices.

Note: The Midmarket Professional Services listed below are recommended for commercial customer use only and usage by public sector and higher education customers should only be pursued when these customers understand and accept the defined scope and staffing profile. Consult with your local Oracle legal team (in the U.S. with the Oracle Government Sector legal team) if there are any questions.

Note: North America and LAD countries require different price points for specific Oracle Midsize Professional Service offerings and are represented in separate sections below (i.e., "North America Only" and "LAD Only").

Note: For specific country restrictions (i.e., ineligible countries), see the Oracle Fusion Cloud Service Global Price List Supplement for details.

	Country Zone A	Country Zone B	Country Zone C	Country Zone D	Country Zone E		
Base Price (in U.S. dollars)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Price (one-time fee)	Part Number	
All Oracle Cloud (Not sold in North America)							
Oracle Consulting Add On Technology Pack for Midsize	7,500	8,625	7,500	6,375	5,550	3,750	B85493
Oracle Consulting Add On Implementation Guidance Pack (EMEA Only)	6,700						B87076

Zone A Countries	Zone B Countries	Zone C Countries	Zone D Countries	Zone E Countries
Australia	Argentina	Africa	Bosnia	Albania
Brazil	Austria	Croatia	Bulgaria	Iceland
Caribbean	Belgium	Cyprus	CIS	India
Ecuador	Canada	Czech Republic	Estonia	Macedonia
Switzerland	Central America	Egypt	Hungary	Malta
USA	Chile	Greece	Indonesia	Sri Lanka
	China	Ireland	Kenya	Vietnam
	Colombia	Israel	Latvia	
	Costa Rica	Italy	Pakistan	
	Denmark	Kazakhstan	Philippines	
	Finland	Korea	Portugal	
	France	Lithuania	Romania	
	Germany	Malaysia	Russia	
	Hong Kong	Poland	Serbia	
	Japan	Slovak Rep.	Thailand	
	Luxembourg	Slovenia	Turkey	
	Mexico	South Africa	Ukraine	
	Middle East	Spain	Venezuela	
	Netherlands	Taiwan		
	New Zealand			
	Norway			
	Peru			
	Qatar			
	Saudi Arabia			
	Singapore			
	Sweden			
	UAE			
	UK			
	Uruguay			

**Oracle Cloud Service
Fusion Cloud at Customer**

	Part Number	Metric
Fusion Cloud at Customer		
Fusion Cloud at Customer Connected	B87889	Each
Fusion Disaster Recovery for Fusion Cloud at Customer	B88368	Each
Fusion Cloud at Customer Disconnected	B88369	Each
Fusion Cloud at Customer In Country	B88454	Each

Definitions

Hosted Compensated Individual: is defined as an individual whose compensation or compensation calculations are generated by the programs. The term Compensated Individual includes, but is not limited to, your employees, contractors, retirees, and any other Person.

Hosted Employee: is defined as (i) all of your full-time, part-time, temporary employees, and (ii) all of your agents, contractors and consultants who have access to, use, or are tracked by the programs. The quantity of the licenses required is determined by the number of Employees and not the actual number of users. In addition, if you elect to outsource any business function(s) to another company, the following must be counted for purposes of determining the number of Employees: all of the company's full-time employees, part-time employees, temporary employees, agents, contractors and consultants that (i) are providing the outsourcing services and (ii) have access to, use, or are tracked by the programs.

Hosted Expense Report: is defined as the total number of expense reports processed by Oracle Fusion Expenses Cloud Service during a month period.

Hosted \$M in Freight Under Management (FUM): is defined as one million U.S. dollars (or the equivalent amount in local currency stated in the order) of the total transportation value of tendered orders for all shipments for a given calendar year during the term of the Oracle Transportation Management Cloud Service. FUM shall include the combined total of actual freight purchased by you, plus the cost of freight for shipments managed by you, and any transportation management services provided by you for your clients. Freight that is paid by a third party shall also be included in the FUM total (e.g., inbound shipments from suppliers to you with freight terms of prepaid).

Hosted \$M in Revenue: is defined for purposes of Oracle Global Trade Management Cloud Service as one million United States dollars (or the equivalent amount in local currency stated in the order) in all income (interest income and non-interest income) before adjustments for expenses and taxes generated by you during a fiscal year.

Hosted Managed Resource: is defined as individual users of the program, as well as your employees, contractors, partners, and any other individual or entity managed by the program.

Hosted Named User: is defined as an individual authorized by you to access the hosted service, regardless of whether the individual is actively accessing the hosted service at any given time.

100 Daily Visitor Sessions: is defined as 100 Daily Visitor Sessions where a Daily Visitor Session is defined as a unique individual who accesses the service during a 24 hour period using a specific channel (e.g. web site, mobile app) and is identified through the use of cookie, device id, IP or session id. Access across multiple channels counts for multiple visitor sessions.

Hosted 1,000 Order Lines is defined as the total number of distinct order lines entered into the Oracle program from any source (including manually entered by licensed users) during a 12 month period. This includes order lines originating as external EDI/XML transactions and/or sourced from other Oracle and non-Oracle applications. You may not exceed the licensed number of order lines during any 12 month period.

Hosted 1,000 Planned Item Locations

- Is defined as (The number of planned items) x (The number of planned locations) where,

- **Planned Items:** The total number of unique, active, and planned product records used by the enterprise in the hosted service at any given time. This includes end items, assemblies, components, skis, styles, models and options but does not include any non-planned items, item configurations, organization assignments, or revisions/version of the same item.

- **Planned Locations:** The total number of planned locations where inventory is tracked or used in the hosted service at any given time. This includes physical locations such as plants and warehouses as well as virtual locations used to model inventory holdings such as consigned inventory.

Hosted 1,000 Records: is defined as 1,000 unique customer database records stored in the hosted service.

For the purposes of Fusion Customer Management Foundation for Organizations Cloud Service, a customer database record is a unique business entity or company record which is stored as an account or organization in the hosted service.

For the purposes of Fusion Customer Management Foundation for Persons Cloud Service, a customer database record is a unique consumer (i.e., physical person) record, which is stored as a contact or a person in the hosted service.

For the purposes of Fusion Data Quality Address Cleansing Cloud Service, the number of records should match the number of records of Fusion Customer Management Foundation for Organizations Cloud Service and/or Fusion Customer Management Foundation for Persons Cloud Service.

For the purposes of Fusion Data Quality Matching Cloud Service, the number of records should match the number of records of Fusion Customer Management Foundation for Organizations Cloud Service and/or Fusion Customer Management Foundation for Persons Cloud Service.

For the purposes of Fusion Automated Invoice Processing Cloud Service (and Fusion WebCenter Forms Recognition Cloud Service), a records is a unique invoice header, in the hosted service, entered during the month.

For the purposes of Product Hub Cloud Service, a product record is defined by a unique product that is used by an enterprise in the hosted service at any given time. A unique product record would include all items including but not limited to finished goods, phantom items, style items, sku items, pack items, assemblies, components, model and option items but does not include any instance items (i.e. star items), or organization assignments, or revisions/versions of the same item, or items.

For the purposes of Product Hub Portal Cloud Service a hosted product record is defined by a unique record that is uploaded through the Product Hub Portal Cloud Service.

For the purposes of Fusion Accounting Hub Cloud Service, record is a unique external transaction row uploaded to Accounting Hub Cloud Service during the month, and stored in the hosted service. It will be based on unique records in the subledger accounting lines table.

For the purposes of Enterprise Data Management Cloud Service, a record is defined as a unique instance by name of a specific business entity -- called a node -- such as, but not limited to, company, account, cost center, product, customer, location, departments, or other critical business element that is managed within the hosted service.

Hosted 1,000 Warehouse Transactions is defined as one thousand unique transactions processed through the Oracle Warehouse Management Cloud Service. For the purpose of this metric, Hosted Warehouse Transactions mean license plate numbers (LPNs) that have been shipped or consumed by use of this Oracle Cloud Service. An LPN is a method used in the warehouse management industry to identify the cases, pallets, cartons, totes, etc. into which inventory is packaged for shipping. A given order line within a Hosted Warehouse Transaction will be packaged into one or more LPNs for shipping. You may not exceed the total number of Hosted Warehouse Transaction subscriptions under Your order during the Services Period. If You exceed the number of Hosted Warehouse Transaction subscriptions under Your order, You must purchase additional service subscriptions from Oracle.

Test Environment is defined as a single test environment provided to Customer as part of the Cloud Services. A test environment is used by Oracle for testing and validating changes prior to promotion to the production environment as well as for recreating events and duplicating issues occurring in the production environment for the purposes of troubleshooting and facilitating incident resolution.

For the purposes of the following programs: Financial Consolidation and Close Cloud Service, Account Reconciliation Cloud Service, Tax Reporting Cloud Service, Enterprise Planning and Budgeting Cloud Service, Planning and Budgeting Cloud Service, Enterprise Performance Reporting Cloud Service, Oracle Profitability and Cost Management Cloud Service or Enterprise Data Management Cloud Service, the Test Environment option will provide either (a) two additional non-production environments for use with the associated Cloud Service or (b) two additional standby environments for use with the associated Cloud Service for use during service disruption only.

VPN Connection: is defined as each Oracle virtual private network connection installed between the Oracle data center and Customer.

1,000 Page Views: is defined as 1,000 Page Views per Month where one Page View is defined an instance of an Internet user visiting a particular page on a website.

\$1,000 in Revenue: is defined for purposes of Oracle Commerce Cloud Service as one thousand United States dollars (or the equivalent amount in local currency stated in the order) of goods and services successfully purchased using the site's shopping cart, valued at the actual purchase price and excluding the value of separately identified shipping and sales tax charges. Site revenue is unaffected by downstream returns or cancellations except those that are communicated back to the Cloud Service in the same month in which the original sale occurred.

10,000 Hosted Customer Records per Month: is defined as 10,000 unique Customer Records accessed using the program during a calendar month, including contact records and unconverted lead records (i.e. prospects). Accessed Customer Records include all records accessed through campaigns (static, workflow, adaptive), microsites, web forms, lead scoring, web tracking, import, and response processing.

Customer Records do not include shared references that may be essential for data management purposes and excludes anonymous website visitors.

Customer Records do include contact or prospect records that are stored in the system temporarily during the subscription term (for example for rented prospect data).

Accounts with no associated contacts but are communicated to using the program are calculated as 1 contact per account.

Definitions (continued)

50,000 Messages: is defined as 50,000 email message sent to marketing contacts (including contacts, customers, prospects, or employees) from the Oracle Fusion Marketing system. Unused or partially used email blocks expire at the end of the subscription term and do not rollover to a new term.

Hosted 1,000 Active Members is defined as 1,000 Active Members where one Active Member has a Member Status of Active, Dormant, Payment Pending or any other customer Member Status. All other members statuses of Cancelled, Inactive, or Merged are considered inactive.

1,000 API Requests is defined as 1,000 API Requests where one API request originates outside of the Oracle Loyalty Cloud Service offerings. The request can originate from both Oracle and non-Oracle systems such as Customer Reservation System, Customer Website, Customer ecommerce System, Customer Retail POS Stores, Oracle Cloud Marketing, etc.

25,000 Transactions Per Hour is defined as 25,000 Transactions Per Hour where one transaction represents one external API request per hour and this service increases the contractual limit set forth in the "External API Transaction Processing Peak Capacity Limit" table by an additional 25,000 transactions per hour.

50 Gigabytes is defined as 50 Gigabytes of additional computer storage space used by a storage filer equal to fifty billion bytes through the Cloud Service. For products such as Oracle Planning and Budgeting Cloud Service, that include two environments per Subscription ID, "50 Gigabytes" provides entitlement to an additional 50 Gigabytes of storage per environment (production and non-production).

Hosted Record (for Oracle Social Data and Insight Cloud Service): For the purposes of the Oracle Social Data and Insight Cloud Service, a Hosted Record is defined as database record in the Cloud Service that has a collection of attributes or fields containing data about Companies and Contacts provided by Dun & Bradstreet (D&B).

• A database record that is created and first processed (e.g., when the record is either downloaded or matched to enrich/clean an existing Hosted Record) constitutes a new Hosted Record for purposes of the order including pricing. Further processing of that Hosted Record within the Service Period of the order does not constitute a new Hosted Record for pricing purposes.

Hosted Record (for Oracle Address Verification Cloud Service): For purposes of the Oracle Address Verification Cloud Service, a Hosted Record is defined as database record in the Cloud Service that has a collection of attributes or fields containing data such as street, city, country, etc. about a postal address. A Hosted Record in this context is the result of the submission of one address record for purposes of either searching or verifying or cleaning an address. Each submission of an address constitutes a new Hosted Record for purposes of the order including pricing. Multiple submissions of a single address will be treated as separate records.