

# PEOPLESOFT DEAL MANAGEMENT

## KEY FEATURES

- Streamlined approach to deal management
- Capture and process an unlimited number of deals and trades
- Eliminate potential errors with straight-through processing
- Integration with PeopleSoft General Ledger
- Visibility to underlying exposures and hedges

*Oracle's PeopleSoft Deal Management is essential to liquidity management, improving investment returns and reducing interest expense while improving the productivity of your staff. Our solution offers streamlined deal initiation, administration, settlement accounting, and position monitoring. Bringing PeopleSoft Deal Management in-house to manage your investment and borrowing needs can save you costly fees for external fund managers and significantly reduce data entry.*

PeopleSoft Deal Management, along with PeopleSoft Cash Management and Risk Management, is part of Oracle's PeopleSoft Treasury Management solution. This comprehensive suite provides a treasury solution that integrates with internal and external enterprise management systems including banks, trading partners, and third-party analytics, to bring together all your treasury information into one central location.

### Centralize and Optimize Treasury Activity

PeopleSoft Deal Management helps you centralize and optimize your treasury activity through the following features and functionality:

- Capture a wide range of financial transactions including bonds, deposits, loans, commodities, equities, forwards, futures, swaps, and options, using a single building block architecture
- Template based definitions helps with quicker, accurate data entry
- Seamless integration with Treasury accounting all the way to General Ledger
- Automatic generation of accrual and payment schedules for interest bearing instruments and swaps; fixed rate or variable with market rate updates
- Segregation of duties using workflow to minimize operational risk.
- Straight through processing for all payments and receipts with Financial Gateway
- Manage Deal related fees, its payments, accruals and amortization
- All investments are immediately reflected in the cash position enabling the calculation of global aggregate exposures in a multidimensional format.
- Easy maintenance of long term deals with updates to changes in the settlement instructions, transaction rate and margin through the life of the deal
- Record multiple changes to principal balances during the life of the deal, including several changes in a single day

### Streamline Deal Management and Position Monitoring

- Enforce position limits and apply limit controls automatically as these limits are approached or exceeded.
- Identify exceptions and set up appropriate escalation procedures.
- Identify and report exposures across several dimensions including counter party, currency, and time.
- Automate deal administration—confirming, matching, and settling deals electronically.
- Generate accounting entries for deal transactions by integrating with PeopleSoft General Ledger, including creation of the due-to/ due-from entries for both inter-unit and intra-unit balancing.
- Audit trail of all actions performed on each transaction with details of who, what and when.
- Track underlying exposures and hedges, test effectiveness, and create required journal entries using our open and flexible FAS 133 solution.

The screenshot displays the Oracle Deal Management interface for an Interest Rate Physical instrument. The top navigation bar includes 'Deal Detail' and 'Settlement Instructions'. The main header shows 'Unit US001', 'Deal ID TCORPBOND3', 'Instrument Type CORPBOND', and 'Template'. Below this, there are input fields for 'Transaction Date' (05/11/2000), 'Security ID', 'Facility ID', 'Rating Agency', and 'Value'. The 'Deal Detail' section shows 'Line 1 of 1' with 'Instrument Base Type Interest Rate Physical'. The 'Interest Rate Physical Details' section contains various fields: '\*Settlement Date' (05/12/2000), 'Term' (367), '\*Maturity Date' (05/14/2001), 'Issue Date' (05/12/2000), 'Coupon Start Date' (05/12/2000), 'Classification' (Debt), '\*Rate Type' (Floating), 'Rate' (10.00000000), 'Reset Index' (LIBOR), 'Margin Operator', 'Index Margin', '\*Day Count Basis' (30/360), '\*Interest Calculation' (Interest Bearing), '\*Par Amount' (1,000,000.00), '\*Currency' (USD), '\*Settlement Amount' (1,000,000.00), 'Purchased Interest', '\*Price % of Par' (100.00000000), 'Initial Reset Rate' (10.00000000), 'Discount/Premium' (Straightline Method), and '\*Amort Method'. The interface includes search icons and a 'Find | View All | First' navigation bar.

**Figure 1. The deal entry process can accommodate the intricacies of deals and their underlying instruments easily, as well as the unique practices of any treasury organization**

### Oracle's PeopleSoft Financial Management Solutions

Oracle's PeopleSoft Deal Management is part of an integrated family of financial accounting and analytic applications. These solutions provide flexible, best practice business processes and greater insight into performance – helping organizations worldwide to transform finance into a strategic advantage.

### Contact Us

For more information about PeopleSoft Deal Management, please visit [oracle.com](http://oracle.com) or call +1.800.ORACLE1 to speak to an Oracle representative.

## KEY BENEFITS

### PEOPLESOFT DEAL MANAGEMENT HELPS YOU TO:

- Streamline deal management and position monitoring
- Centralize and optimize treasury activity

### RELATED PRODUCTS

- PeopleSoft Cash Management
- PeopleSoft Risk Management
- PeopleSoft Expenses
- PeopleSoft Payables
- PeopleSoft eSettlements
- PeopleSoft Billing
- PeopleSoft General Ledger
- PeopleSoft Receivables

### RELATED SERVICES

The following services are available from Oracle Support Services:

- Update Subscription Services
- Product Support Services
- OnlineDBA



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