Do you know about Access Groups and how they simplify controlling access to data?

You can do more
- satisfy data access needs not covered by standard Roles and Data Security Policies
- simplify your application - and have it perform faster
- avoid technical, highly customized data access solutions
- ensure your solution works with the new Workspace search capability
- use Access Groups today, and expand its use through later updates

Administrators can easily define Access Groups for teams of Sales Resources, and Object Sharing Rules that provide access to specific sales records. See the Access Groups chapter of the Securing CX Sales and B2B Service guide.

Users can consistently access the data they need, whether using the Web UI, Workspace, Mobile or Office 365 interfaces.

Expected benefits
- Less time administering data access
- Consistent results when using Workspace search
- Better performance
- Less time maintaining custom data access solutions

Try it and let us know what you think: Cloud Customer Connect for Sales