

Oracle Executive Biography

Pawan Kumar

**SVP, Applications and SaaS Global Delivery
Oracle Customer Success Services**



Pawan Kumar is a senior vice president in Oracle Customer Success Services where he manages the applications and SaaS global delivery organization leading teams in more than 15 countries. He is directly responsible for managing the delivery teams that provide managed and value-added services to customers who run their business using Oracle SaaS applications, Oracle PaaS, and Oracle applications and databases on Oracle Cloud Infrastructure or hybrid cloud environments. Pawan has a passion for connecting with customers and participates regularly in the Oracle Customer Advisory Board, and has presented in many executive forums and conferences.

He joined the cloud services group 11 years ago and has been instrumental in transforming and growing the services business through innovation and operational excellence. He championed many strategic initiatives including launching the Oracle Command Center, @Scale On-Boarding to Cloud, and streamlining operations for products acquired through acquisition. Pawan has also championed the partnership with Oracle Applications product teams tasked with defining roadmaps and product features leading to increased adoption of applications on Oracle Cloud.

He is a driving force behind strategies for applications and environment management. Prior to joining cloud services, he managed the Oracle Solution Centers, “Fly and Fix” teams, and field organizations.

Pawan has extensive experience in managing software deployments for large global customers across various industries and has worked across Asia, Europe, and the Americas.

