END-TO-END FACILITIES MANAGEMENT AND THE BENEFITS TO THE BUSINESS

Historically, facilities management has always been pegged as a cost control function within a business. But the long-term value of looking beyond facilities spending as sunk costs, or simply the cost of being in business, is measurable and pays dividends to those enterprises willing to believe that their competitive position can be affected by how they manage their locations. The benefits of end-to-end facilities management are clear when looking at the metric performance:

**Best-in-Class Companies are:**

- **51%** more likely to finish projects on time or early
- **5X** Less dollars spent to process per work order
- **49%** more likely to see a decrease in maintenance costs (past 12 months)
- **31%** more likely to see a decrease in energy consumption (past 12 months)
- **9X** Lower recordable injury frequency rate

**as compared to All Others.**

The **bottom line**: Enterprise success and growth can only be obtained through the management of the many complex processes within facilities management. Best-in-Class companies leverage a balance of data visibility, automated processes, and a reliance on standardized best practices to achieve end-to-end facilities management.

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