Planning Your Journey with JD Edwards
Paths Forward for JD Edwards Customers

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Oracle’s Goal – Further Your Success

Thank you for being a JD Edwards customer

Support your organization’s business requirements

Continue our partnership for your future
Today’s Topics

1. The State of JD Edwards

2. Leveraging Oracle’s Cloud Investment with JD Edwards
   • Run JD Edwards on Oracle Cloud Infrastructure
   • Surround JD Edwards with Fusion Cloud Applications
   • Migrate to Fusion Cloud Applications

3. Summary and Call to Action
Key Takeaways for Today

1. Understanding the value of your JD Edwards assets

2. Understanding the Oracle Cloud strategy

3. Continued partnership to help you evolve your go forward strategy with Oracle
Surviving Disruption

Critical Success Factors

- Agility at Scale
- Continuous Innovation
- Digital Acceleration
The State of JD Edwards
The State of JD Edwards – Release Cadence
Track Record of Continuous Innovation

Tools 9.2
Nov 2015
Apps 9.2

Tools 9.2.2
Nov 2017
Update 2

Tools 9.2.3
Nov 2018
Update 3

Tools 9.2.4
Nov 2019
Update 4

Tools 9.2.5
Nov 2020
Update 5

Tools 9.2.A
At least 2032
Update A

Reviewed Annually for Extension

Roadmap subject to change without notice. The above is intended for information purposes and may not be incorporated into a contract.

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The State of JD Edwards
Strong Customer Adoption Driven by Continued Investment and Long-term Support

77% Adoption rate for EnterpriseOne 9.2

670+ New features delivered in 9.2

500+ Customers extending with Oracle SaaS

2032 Release 9.2 Support through at least

650+ JDE Orchestrator Customers

87% OCI growth from JDE install base year over year

Partnership that nurtures Customer Success
The State of JD Edwards – The Trends

1. Continuous Adoption of Product Enhancements
   - Avoid costly, big bang upgrades
   - Rapidly respond to changing business needs
   - Ensure security and compliance

2. Modernization of Enterprise Infrastructure and Platform
   - Improve system performance and infrastructure agility
   - Lower costs via OPEX and pay-for-usage model
   - Accelerate Digital initiatives

3. Defining Cloud Strategy
   - Exit data center business
   - Business process excellence with best of breed apps
   - Rapid adoption of embedded cutting edge technology
**JD Edwards Product Strategy**
Optimize, Transform and Automate your JD Edwards Investment

**Application Optimization**
- Protect your Business
- Improve your Business
- Future proof your Business

**Digital Transformation**
- Process Automation
- Low/No code UI
- Enterprise Integrations

**System Automation**
- Efficient Run and Maintain
- Enterprise Class Infrastructure
- Continuous Innovation
Application Optimization
Protect Your Business
Enable legislative and regulatory compliance for global, country, local and industry specific requirements.

Improve Your Business
Address business and user pain points by digitizing business processes and simplifying user experiences.

Future Proof Your Business
Commitment to continuous innovation using latest technology to deliver flexible, fully integrated solutions, that adapt to evolving best practices and changing business realities.
EnterpriseOne Features – Application Optimization

**Protect Your Business**
- Global Lease Accounting
- US Support Families First Coronavirus Response Act
- Italy e-Filing of Payables Invoices
- India GST e-Invoice
- UK Customer EORI Number

**Improve Your Business**
- Order Level Pricing
- G/L Batch Header History
- Allow Harvest Dates to Overlap
- PO Requested Date based on Work Day Calendar
- WO Activity Rules & Ledger
- Support for Non-Blank Approved Lot Statuses
- License Plate – Print Labels and add Attachments

**Future Proof Your Business**
- Role Based Landing Pages
- Project Status Inquiry
- Learning Path - Extending JDE with Cloud EPM
- Joint Venture Management
- Learning Path - VBCS and Orchestrator for Mobile

**Available**

**Planned**
- IAS – Capture Currency Exchange Rate Variances when using Weighted Avg Cost
- Australia STP Phase 2
- Hungary e-Invoice 3.0
- Enable Lot & Location during Receipt Route
- Automatic Safety Stock Population
- Volume Level Pricing in Procurement
- Requirements Planning Summary & Supply/Demand Console
- Interactive Staff Utilization for Maintenance
- Real-Time Sales advisor

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Digital Transformation
JD Edwards – **Digital Transformation**

Transform your business with JD Edwards Digital Platform

**User Experience**
Streamline the traditional user interface and extend to digital experiences such as mobile and chatbots

**Process Automation**
Compress process cycles, eliminate manual steps, and reduce human errors

**Enterprise Integration**
Differentiate your business process and deliver end-to-end process excellence across your enterprise

Rapidly respond to new requirements and opportunities without costly customization
EnterpriseOne Features – Digital Platform

Available

- Form Personalization
- Keyword Search
- Enhanced E1 Search
- Form and Data Extensions
- Mark Required Fields
- Show Hidden Fields

User Experience

- Orchestrator
- Action Links
- Variables in REST uploads
- Notifications
- Scheduler
- Assertion Framework

Process Automation

- Client Certification Auth
- Orchestrator: Large Datasets
- Open API Improvements
- OAuth
- Outbound REST
- Open API
- Extend E1 Session to External Apps

Enterprise Integration

- Format Message Text
- Launch Orch from E1
- Media Objects in Messages
- Create External Forms from Web Client
- Logic Extensibility
- Browser based modeler
- Orchestrator support for Media Objects
- Orchestrator Test Connector
- Service-only User
- Complex queries in Data Requests

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**JD Edwards – System Automation**
Increased Innovation at a Lower TCO

**Enterprise Class Infrastructure**
Enterprise Class infrastructure at a lower cost than On-Premises

**Efficient Run and Maintain**
Automate common IT activities to deliver the highest quality of service

**Continuous Adoption**
Easily stay current to leverage new capabilities to transform business processes
## EnterpriseOne Features – System Automation

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<th>Available</th>
<th>Planned</th>
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<td>Enterprise Class Infrastructure</td>
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<td>Autonomous DB</td>
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<td>User Defined Object LCM</td>
<td>Automated Package</td>
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<td>Virtual Batch Queues</td>
<td>Zero Downtime Deployment</td>
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<td>Web enabled OMW</td>
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<td>Efficient Run and Maintain</td>
<td>Offline Monitoring and Notification</td>
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<td>REST enabled Server Manager</td>
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<td>Dev Client Simplification</td>
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<td>Upgrade to 64-bit Target</td>
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<td>Low code/No-code Digital Platform</td>
<td>Update Manager</td>
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<td>Continuous Adoption</td>
<td>Automated Testing Framework</td>
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<td>Object Tracking with Impact Analysis</td>
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<td>De-customizer</td>
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Customer Success with JD Edwards

- Integration to Oracle CPQ, CEC; Process Automation
- Integration to MES; Accounting “Bot”
- Alternative User Interface with React
- Integration with Artificial Intelligence Lease Repository
- Runs JDE on Oracle Cloud Infrastructure

- Automated Meter Readings via IoT
- QR Code Reading; Manufacturing Automation
- Compliance with Lease Account Standards
- Automated Part Creation; Data Integrity
- Mobile Sales Application

- Glesby Marks
- STANLEY Engineered Fastening
- Ledcor Group
- Carr Properties
- Circle K

- Seminole County Florida's Natural Choice
- CISNE
- Martin Marietta
- PennEngineering
- Ford
Paths forward for JD Edwards with Oracle Cloud
Oracle Fusion Cloud Applications Suite + Oracle Gen 2 Cloud Infrastructure

### Oracle Fusion Cloud Applications Suite

<table>
<thead>
<tr>
<th>Financials</th>
<th>Supply Chain and Manufacturing</th>
<th>Human Resources</th>
<th>Sales</th>
<th>Safety</th>
<th>Field Service</th>
<th>Maintenance</th>
<th>Data</th>
</tr>
</thead>
</table>

#### Extensions
Extend functionality or create new apps for unique business needs

#### Integration
Oracle and non-Oracle apps, robotic process automation

#### Analytics
Data integration, reporting, data science, IoT data monitoring

#### Security
Proactive security across apps, users, data, OS and infrastructure

#### Autonomous
Self-driving, self-securing, self-repairing, data management

#### Cloud Native
Modern application development, devops, and deployment

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**Oracle Gen 2 Cloud Infrastructure**

- **Compute**
- **Storage**
- **Network**
- **Security**
Paths Forward for JD Edwards Customers with Oracle Cloud

What Approach is Right for your Business?

1. Platform Modernization with Oracle Cloud Infrastructure
   40-50%+ OPEX Savings to fund ‘Journey to Digital’

2. Best of Breed Hybrid
   Leverage Best of Breed SaaS and PaaS with your current JD Edwards footprint

3. Make the move to Full Oracle SaaS Applications when you’re ready

“True” Zero Data Center

“Entire” Companies-as-a-Service

JDE+ Hybrid SaaS, PaaS, AI, ML, ADB
29 Oracle Cloud Regions and Growing
November 2020: 29 Regions Live, 9+ Planned; 6 Azure Interconnect Regions
Why Run JD Edwards on Oracle Cloud Infrastructure?

Reduce Costs
- Exit data center
- Consolidate infrastructure
- Only pay for what you use
- Leverage existing investments

Reduce Risk
- Fewer operational issues
- End-to-end security
- Extra defense against ransomware
- Protect against technological obsolescence

Improve Agility
- More automation
- Spin up JD Edwards trial systems in minutes
- Automated Dev/Test/Prod
- Scale up/down quickly

And ... 2nd generation OCI makes it easy to reliably, securely run Enterprise grade apps – with Enterprise grade performance @ low cost, with single vendor support
Move and Improve your JD Edwards Infrastructure with OCI

JD Edwards On-Premise

Cloud Migration Automation utilities to extract & import on-premises configuration and data

JD Edwards One-Click Provisioning

Automated Infrastructure provisioning based on Reference Architecture

Simplified Upgrade Process

Move to Cloud and Upgrade to 9.2 as a single process

Latest 9.2 release (code current) provisioned with One-Click provisioning

JD Edwards Running on Oracle Cloud

Simplified Upgrade to 64-bit code current target* Planned

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Quick JDE Environment – Trial Edition (Sandbox)

Trial Edition

All-in-One Demo/Sandbox

OCI Marketplace ➔ Compute Cloud Service

Review the Learning Path! – Deploying JD Edwards to EnterpriseOne Trial Edition on Oracle Cloud Infrastructure
TruGreen
Saves 25% by Moving JD Edwards to Oracle Cloud Infrastructure

Key Drivers
• Long term service contract for out-of-support solution stack was ending
• Needed a nimble, scalable solution, taking future growth into consideration

Solution & Results
• Replaced WebSphere, DB2 and AIX Stack with JD Edwards E1 9.2 on OCI platform
• Improved agility, service and performance
• Average ERP query response time: 0.07 seconds per user interaction

“Our users are ecstatic with the performance. We’re one month in and already saving relative to our previous solution.”
- Cliff Lee, Director of Corporate Systems, TruGreen

Video of Cliff Lee - JDE on Oracle Cloud Infrastructure
Paths Forward for JD Edwards Customers with Oracle Fusion Cloud

Cloud Migration Readiness

- Success Factors – ‘Cloud Like’ behavior in place
  - Already running JD Edwards on Oracle Cloud Infrastructure
  - Code Current on JD Edwards 9.2
  - Modernizing Business via Continuous Innovation and Digital Transformation (Modern UX and Process Automation)

- SaaS Adoption Considerations
  - Switching Costs - **Culture, CEMLIs, and Content** -
    - Benefits outweigh the costs
    - Become more modern, efficient, agile, ready for growth
    - Outpace your competition
  - Product Fit – JD Edwards customers most successful with -
    - HCM Cloud
    - CX Cloud
    - ERP Cloud (EPM and SCM)
Oracle Fusion Cloud Recognized as a Leader by Analysts

Gartner Magic Quadrant for Cloud Core Financial Management Suites for Midsize, Large and Global Enterprises, May 2020

2020 Gartner Magic Quadrant for Cloud Financial Planning and Analysis Solutions

2020 Gartner Magic Quadrant for Manufacturing Execution Systems

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Paths Forward for JD Edwards Customers with Oracle Fusion Cloud
The JD Edwards Journey

Start at the Edge
- Minimize Upgrade, Quick win

Adopt by Pillar or Modern Best Practice
- High Impact Co-existence

Complete Fusion Cloud Transformation
- Transform the Entire Business
Start at the Edge
Oracle Enterprise Performance Management (EPM)

- Collaborative Financial Planning & Budgeting
- Profitability & Cost Management
- Connected Financial Consolidation & Close
- Account Reconciliation
- Comprehensive Tax Reporting
- Narrative Reporting
- Enterprise Data Management

Connect all Planning

Align Enterprise Data

Outperform with Intelligence

Reinvent Analytics & Reporting

Close with Confidence

Operations
Finance
IT
HR
Sales
Marketing
Thermo Fisher Scientific standardizes in the cloud

Challenge
• Disparate ERPs across 5 divisions and hundreds of sites
• Required plan and forecast management allocations
• Required department level actuals in local currency for approximately 400 legal entities

Solution
• Profitability, Cost Management and Planning in the Oracle EPM Cloud
• Other Fusion applications – CPQ, Product Hub

Benefits
• Standardized business process for global planning and forecasting
• Deployed a robust management P&L allocation solution
• Standardized methodologies for initiatives, headcount, revenue, margin and expense
• Integrated with on-premises technologies
Key Pillars of Customer Success in the JD Edwards Ecosystem
What do Oracle Fusion Cloud Applications Offer?

**ERP - FIN**
- Accounting Hub
- Financials
- Joint Venture Management
- Project Management
- Procurement
- Risk Management
- Student Management

**ERP - SCM**
- Supply Chain Planning
- Product Lifecycle Management
- Transportation
- Inventory
- Manufacturing
- Maintenance
- Order Management
- Warehouse Management

**HCM**
- Global HR
- Payroll
- Talent Management
- Workforce Management
- Workforce Rewards

**CX**
- Configure, Price and Quote
- Marketing
- Sales
- Commerce
- Service
**Adopt by Modern Best Practice**
Oracle’s Emerging Technologies are Built into the Fabric of the Oracle Platform

- **Mergers & acquisitions and divestitures**
- **Global expansion**
- **Accelerate an automated financial close**
- **Create a risk intelligent culture**
- **Embrace business model innovation**

**Videos:**
- [Argo: Invests in Its People with Unified Technology](#)
- [GoPuff: Pivot to Growth with M&A](#)
- [Lyft: Accelerating the Financial Close](#)
- [Oracle: Realizing a One-day Financial Close at Oracle](#)
- [Williams-Sonoma: Building a Risk Intelligent Culture](#)
- [Capitalize on Mergers and Acquisitions with Oracle Fusion Cloud ERP](#)
Monrovia – Complete Fusion Cloud Transformation
Transformative Journey from JD Edwards to Oracle Fusion Cloud

Begin

Problem – Outgrew JD Edwards with many customizations and manual processes, multiple disconnected systems, lacked visibility into data, planning did not meet extended period of time needs

Driver – Holistic view to make data-driven decisions, ability to plan 15 years out, modern/ scalable solution, standardized processes

Adopt

Solutions
2018
Part 1 - Start move to Oracle Cloud
2019
Part 2 - Implementation of financials
Part 3 - Planning, sales and operation, demand management, HCM, payroll, recruiting, time and labor
Part 4 - Manufacturing and sales cloud

Benefit

↓ Reduced
- Time to close significantly
- Customizations
- Manual processes
- Disparate systems

↑ Improved
- Standardization in business processes
- Planning, reporting, decision-making
- Order management efficiency
- Customer satisfaction

Grow

Lifestyle – Streamlined business processes and restructured way of doing business. With one full suite of applications they are making more informed decisions and are able to always stay up to date.

Next steps – More innovation utilizing embedded emerging technologies like AI, IoT and Machine Learning

As we’ve started implementing the different modules Oracle’s Modern Best Practice allows us to evaluate every business process that we have and be able to identify what’s the best way for us to that to lay the foundation to implement new and exciting technologies and make more informed data-driven decisions.

Kevin Jensen | CIO, Monrovia

Video of Kevin Jensen - Growing with Oracle’s Modern Best Practice
Summary and Call to Action
Key Takeaways for Today

1. Understanding the value of your JD Edwards assets

2. Understanding the Oracle Cloud strategy

3. Continued partnership to help you evolve your go forward strategy with Oracle
Call to Action
Your Go-forward Path for Success

JD Edwards product has a **long term product** and **support strategy** in place.

With JD Edwards, you have the **greatest potential** to add **value** and **modernize your business**.

Learn more about the **leveraging Oracle’s Cloud** investment with **JD Edwards**.

Reach out to **Product Development**. Whatever path you choose, **we are here to help**. Our **Partnership** is here to nurture **Your Success**.

Our **Product Development** team would like to **engage** with you to better **understand** your **requirements** and better help you establish a **long term strategy**.

Your Product Development contacts –
Michael Saucier - michael.saucier@oracle.com
Paolo Moroni - paolo.moroni@oracle.com
Cloud Questions and Answers
For JD Edwards Customers

LearnJDE: Cloud Questions and Answers for JD Edwards Customers

Oracle.com: Move from JD Edwards to Oracle Fusion Cloud ERP

Move from JD Edwards to Oracle Fusion Cloud ERP

Oracle Cloud ERP provides a complete solution for JD Edwards EnterpriseOne and JD Edwards World customers, empowering finance and operations with flexibility and innovation needed to rapidly adapt to change.

Why move from JD Edwards to Oracle Cloud ERP?

JD Edwards has been a reliable ERP solution for your business, likely for many years. Today, many JD Edwards customers are considering a move to a more modern solution. Oracle is helping JD Edwards customers build on their ERP success and achieve even greater results by moving to Oracle Cloud ERP with:

- One comprehensive solution for your enterprise to optimize business operations, increase performance, and exceed expectations
- A modern cloud solution that stays current with quarterly updates delivered automatically
- Built-in intelligence for smarter work using the latest technologies including artificial intelligence, machine learning, and prescriptive analytics
- Powerful configuration and automation tools to simplify processes, automate functions, and eliminate errors

Read the handbook to today’s modern ERP
Get your cloud questions answered (PDF)

Oracle.com: Move from JD Edwards to Oracle Fusion Cloud ERP

Nucleus Research: Cloud Now Delivers 4.01 Times More ROI (PDF)
Nucleus Research: The Value of Upgrading from JD Edwards

Accelerating the digital finance transformation
Learn why the cloud delivers faster period closes, reduces skill sets, and provides adoption of business models for change and new growth paths.

Staying on top: The key is continuous innovation
Questions?
Frequently Asked Questions

1. Do JD Edwards customers have to move to the cloud?

2. What’s the difference between a cloud application (SaaS) and running JD Edwards Enterprise One on Oracle Cloud Infrastructure (IaaS)?

3. How do integrations work in Oracle Cloud Applications?
Save the date!

4 jam-packed days of practical deep dive JD Edwards digital learning

October 18 – 21, 2021

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LearnJDE
Thank you

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Paolo Moroni, Director, Product Strategy