



ORACLE

# Planning Your Journey with JD Edwards

Paths Forward for JD Edwards Customers

---

**Michael Saucier**

Director

Oracle Product Strategy

**Paolo Moroni**

Director

Oracle Product Strategy



# Oracle's Goal – Further Your Success

**Thank you** for being a JD Edwards customer

Support your organization's business **requirements**

---

Continue our **partnership** for your **future**

---



# Today's Topics

- 1 The State of JD Edwards
- 2 Leveraging Oracle's Cloud Investment with JD Edwards
  - Run JD Edwards on Oracle Cloud Infrastructure
  - Surround JD Edwards with Fusion Cloud Applications
  - Migrate to Fusion Cloud Applications
- 3 Summary and Call to Action

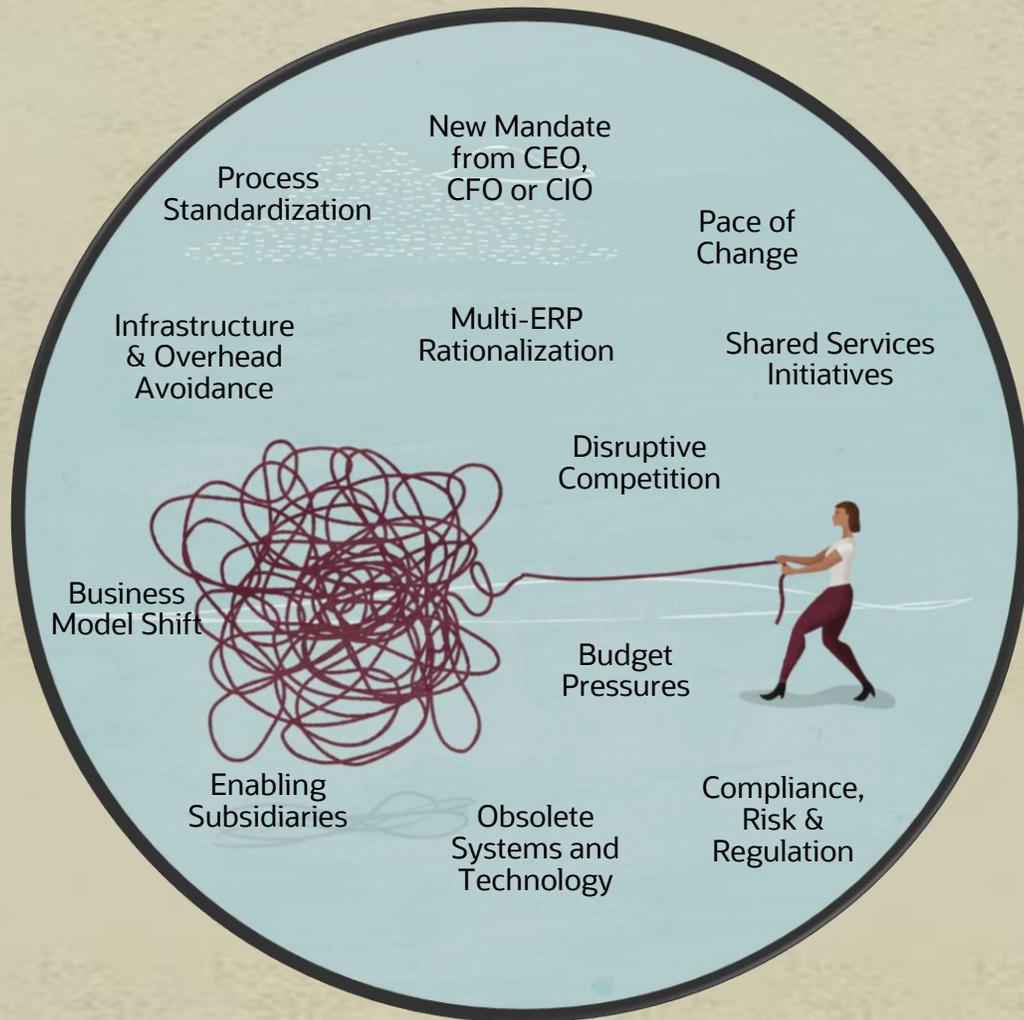


# Key Takeaways for Today

- 1 Understanding the value of your JD Edwards assets
- 2 Understanding the Oracle Cloud strategy
- 3 Continued partnership to help you evolve your go forward strategy with Oracle



# Surviving Disruption



## Critical Success Factors

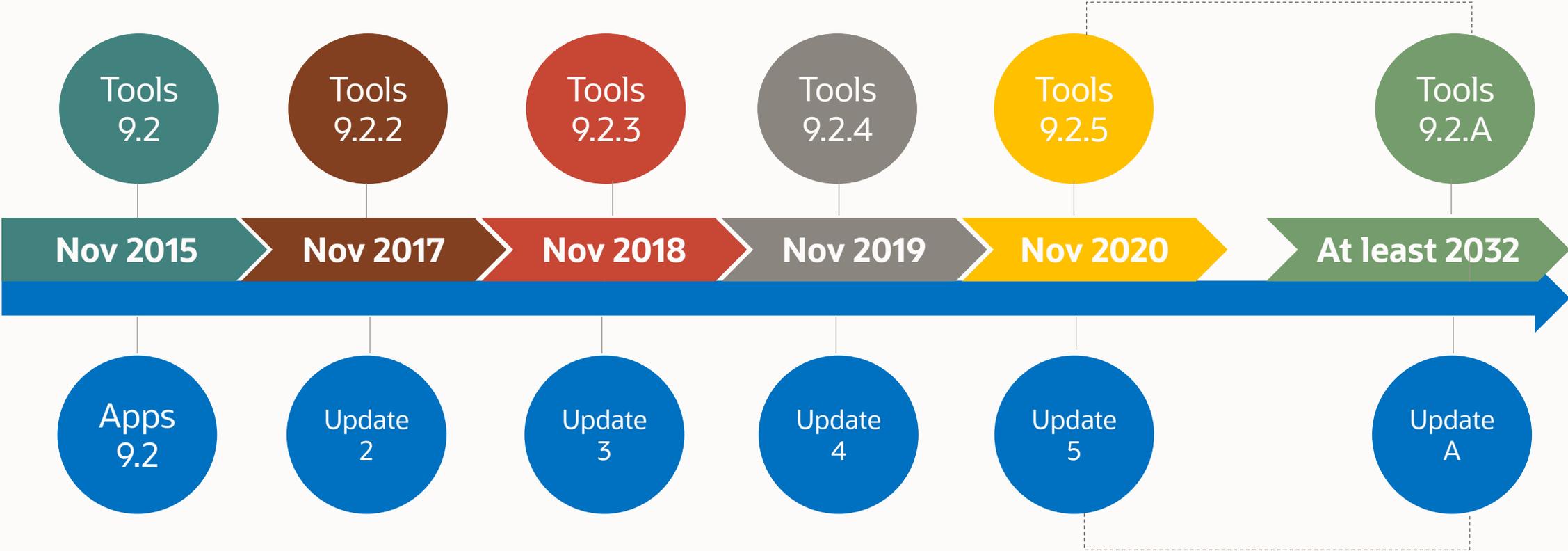
- Agility at Scale
- Continuous Innovation
- Digital Acceleration



## The State of JD Edwards

# The State of JD Edwards – Release Cadence

Track Record of Continuous Innovation



**Reviewed Annually  
for Extension**

Roadmap subject to change without notice. The above is intended for information purposes and may not be incorporated into a contract.



# The State of JD Edwards

Strong Customer Adoption Driven by Continued **Investment** and Long-term **Support**

77%

Adoption rate  
for  
EnterpriseOne  
9.2

500+

Customers  
extending with  
Oracle SaaS

670+

New features  
delivered in  
9.2

2032

Release 9.2  
Support  
through at  
least

650+

JDE  
Orchestrator  
Customers

87%

OCI growth  
from JDE  
install base  
year over year



Partnership that nurtures Customer Success

# The State of JD Edwards – The Trends

1

## Continuous Adoption of Product Enhancements

- Avoid costly, big bang upgrades
- Rapidly respond to changing business needs
- Ensure security and compliance

2

## Modernization of Enterprise Infrastructure and Platform

- Improve system performance and infrastructure agility
- Lower costs via OPEX and pay-for-usage model
- Accelerate Digital initiatives

3

## Defining Cloud Strategy

- Exit data center business
- Business process excellence with best of breed apps
- Rapid adoption of embedded cutting edge technology

# JD Edwards Product Strategy

Optimize, Transform and Automate your JD Edwards Investment

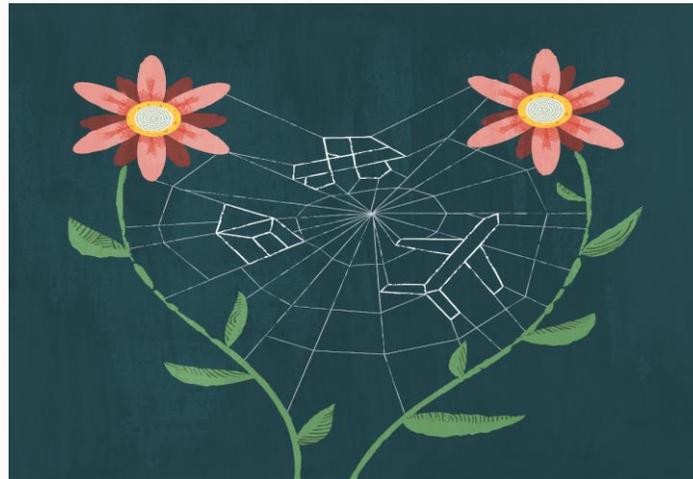
## Application **Optimization**

- Protect your Business
- Improve your Business
- Future proof your Business



## **Digital** Transformation

- Process Automation
- Low/No code UI
- Enterprise Integrations



## System **Automation**

- Efficient Run and Maintain
- Enterprise Class Infrastructure
- Continuous Innovation



# Application Optimization



# JD Edwards – Application **Optimization**

## **Protect** Your Business

Enable legislative and **regulatory compliance** for global, country, local and industry specific requirements.



## **Improve** Your Business

Address business and user pain points by **digitizing** business processes and simplifying **user experiences**.

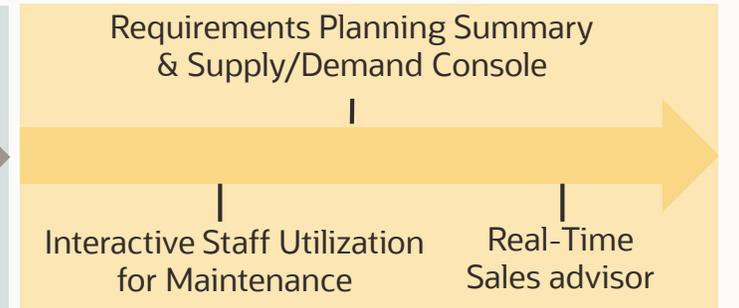
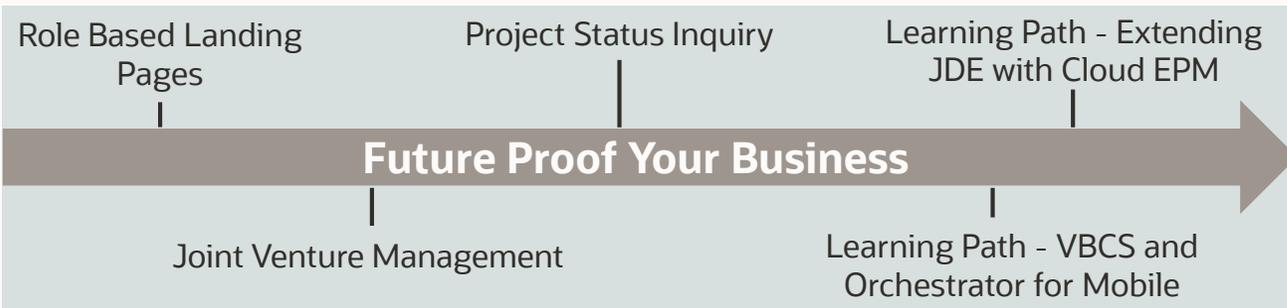
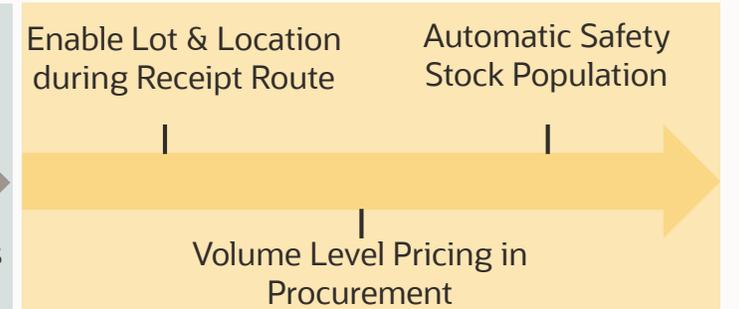
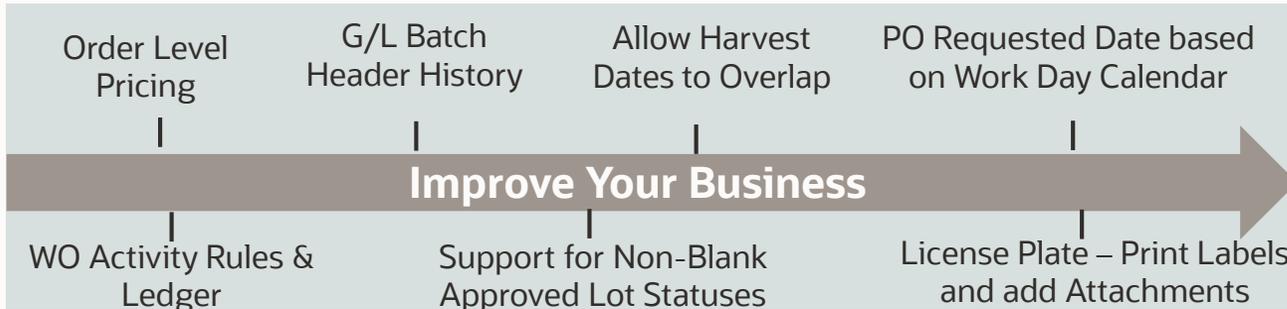
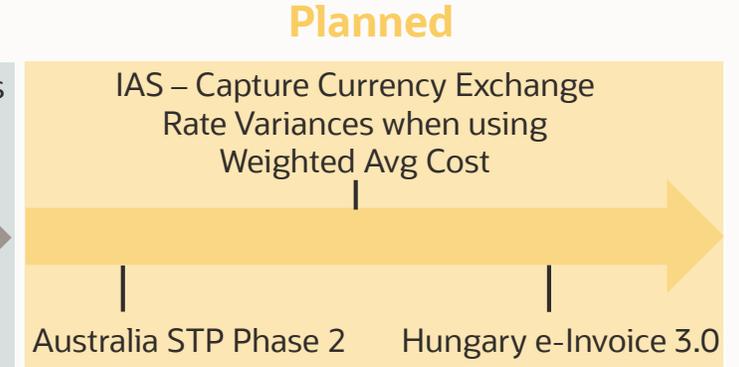


## **Future** Proof Your Business

Commitment to **continuous innovation** using latest technology to deliver flexible, fully integrated solutions, that **adapt to evolving** best practices and changing business realities.



# EnterpriseOne Features – Application Optimization



# Digital Transformation



# JD Edwards – Digital Transformation

Transform your business with JD Edwards Digital Platform

## User Experience

Streamline the traditional user interface and extend to digital experiences such as mobile and chatbots



## Process Automation

Compress process cycles, eliminate manual steps, and reduce human errors



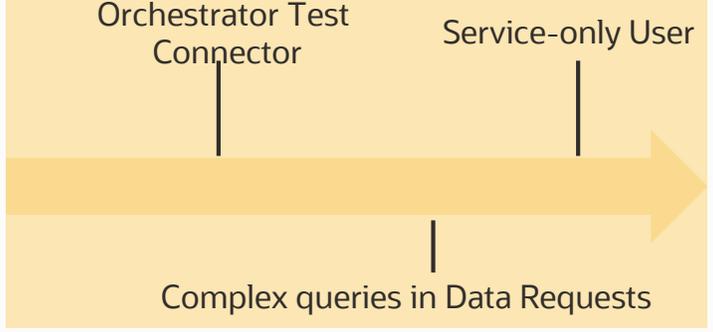
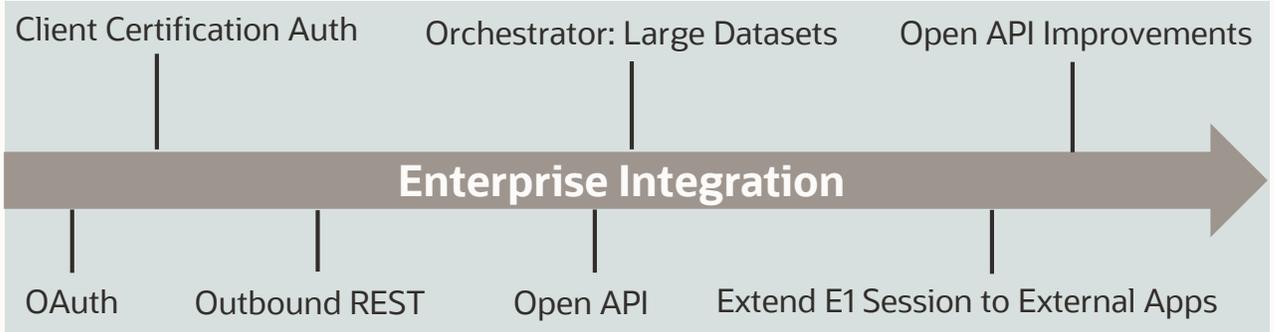
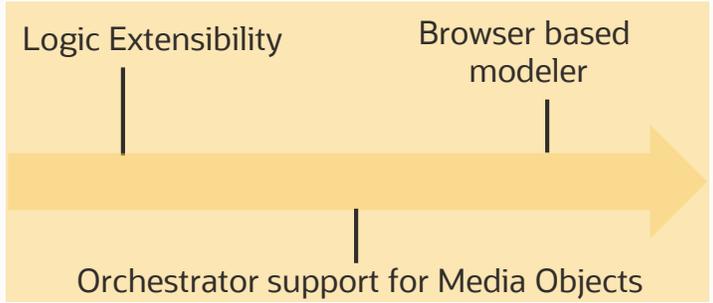
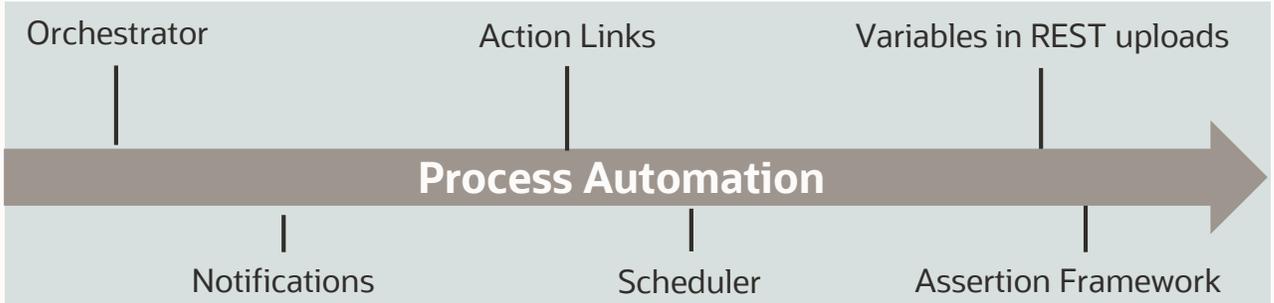
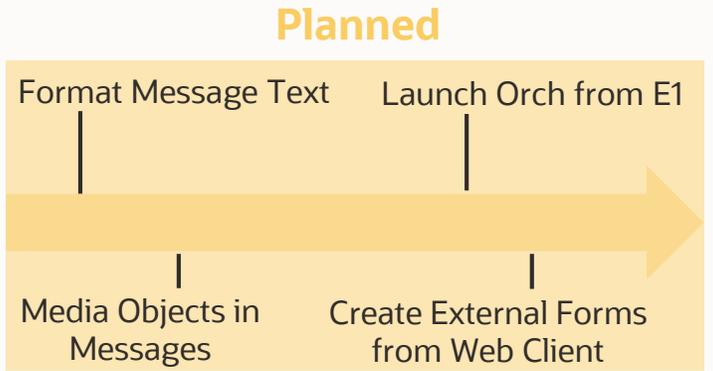
## Enterprise Integration

Differentiate your business process and deliver end-to-end process excellence across your enterprise



Rapidly respond to new requirements and opportunities without costly customization

# EnterpriseOne Features – Digital Platform



# System Automation

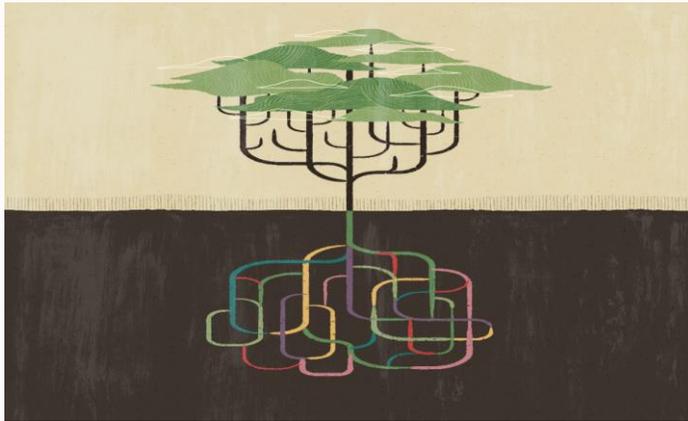


# JD Edwards – System **Automation**

Increased Innovation at a Lower TCO

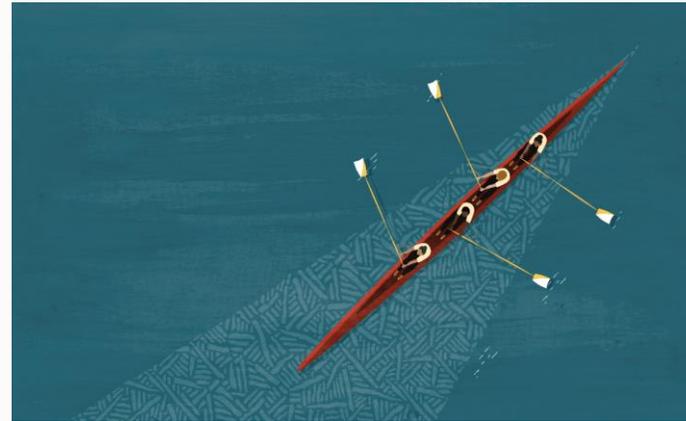
## **Enterprise** Class Infrastructure

Enterprise Class infrastructure at a lower cost than On-Premises



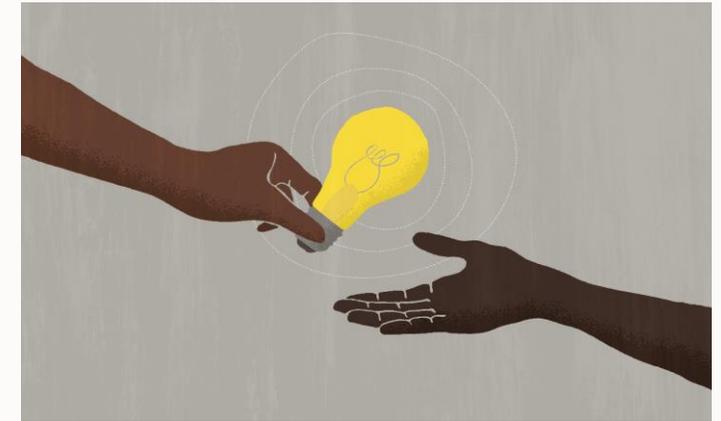
## **Efficient** Run and Maintain

Automate common IT activities to deliver the highest quality of service

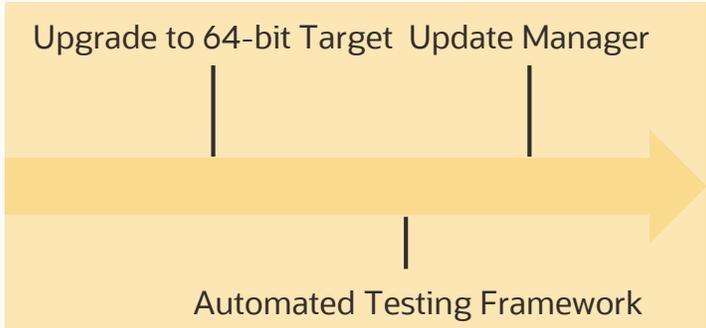
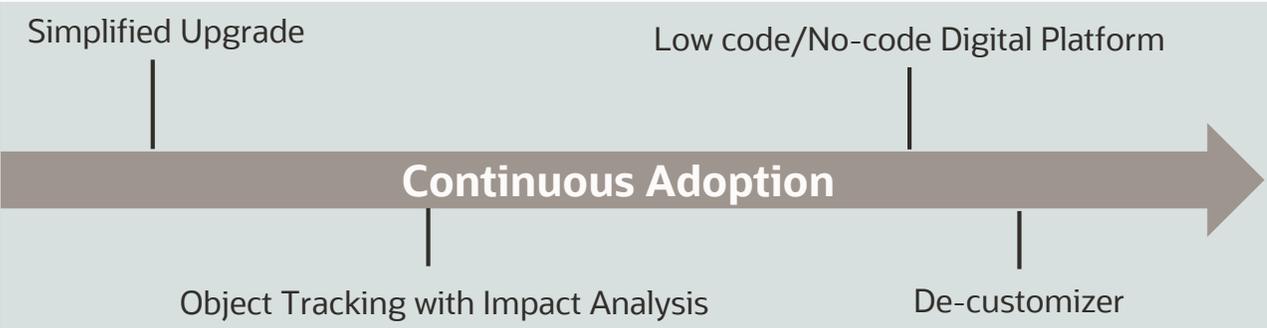
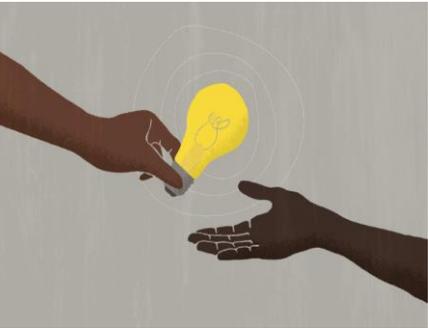
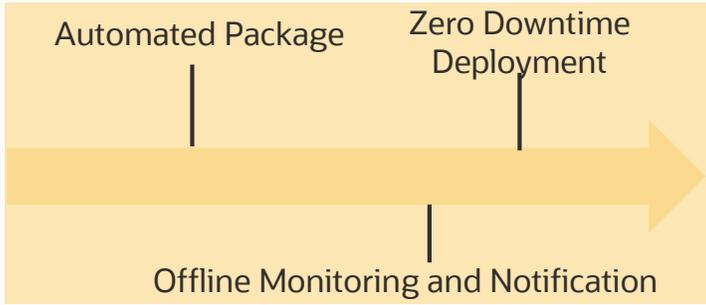
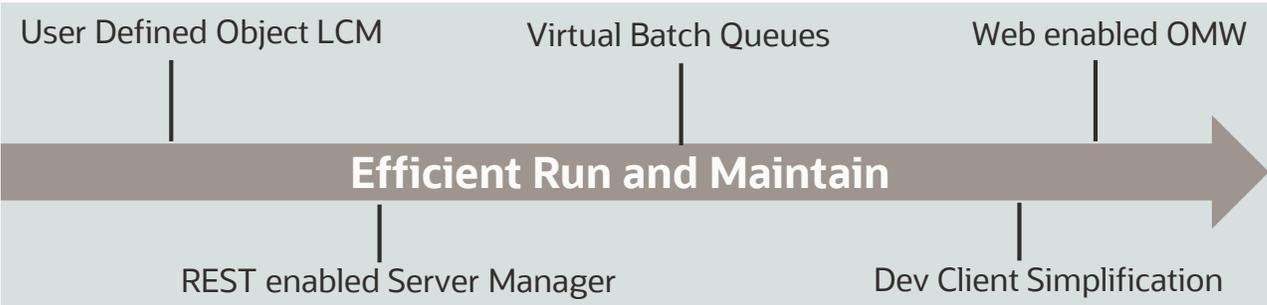
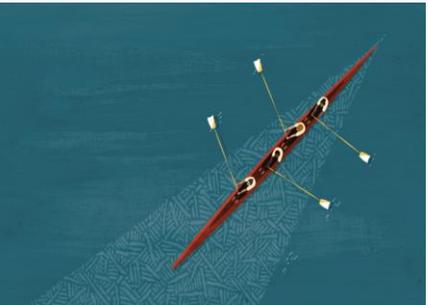
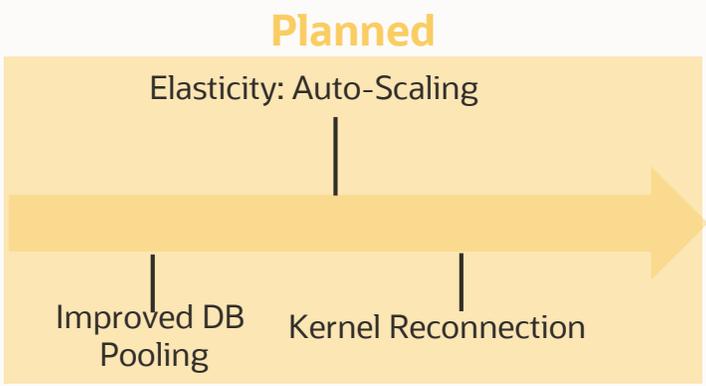
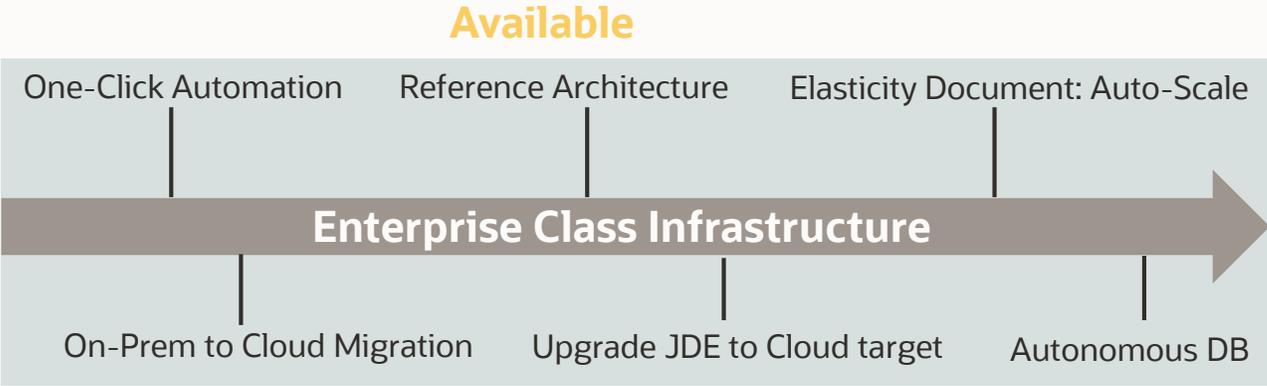


## Continuous **Adoption**

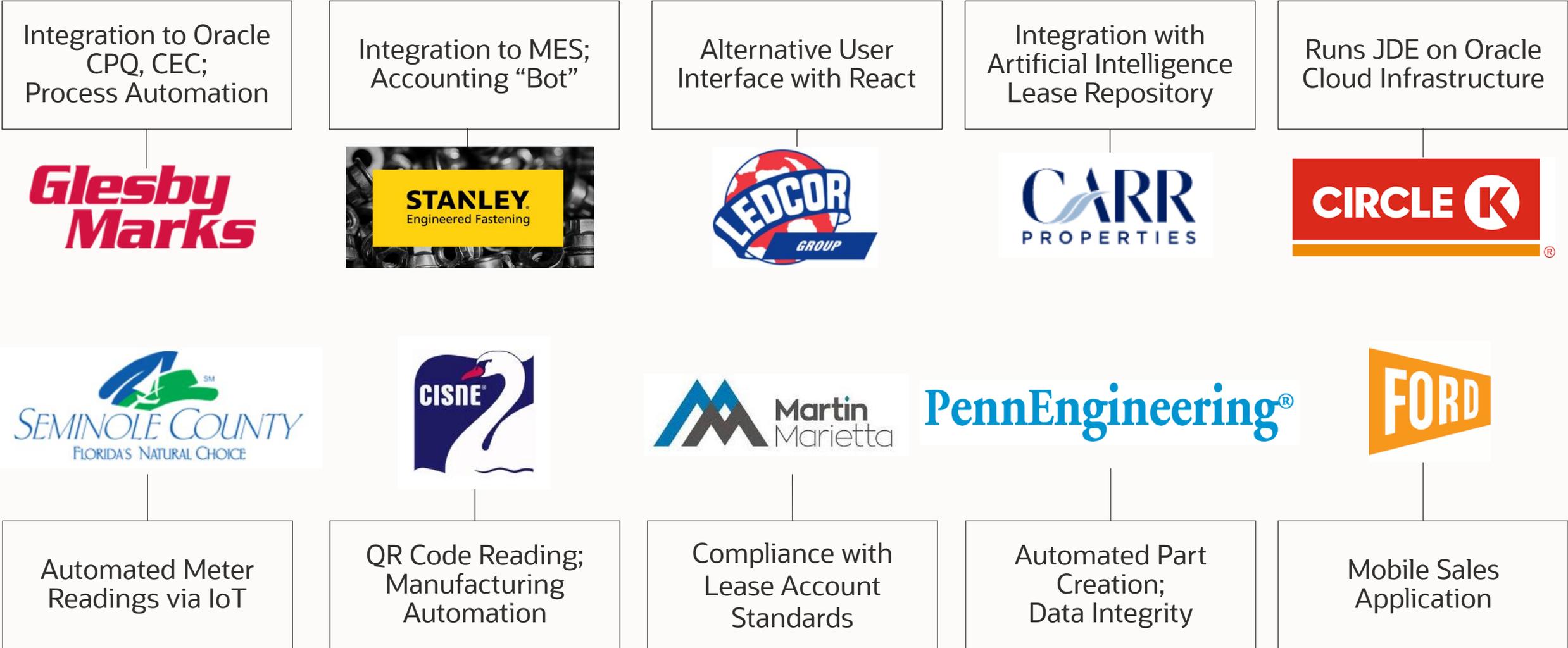
Easily stay current to leverage new capabilities to transform business processes



# EnterpriseOne Features – System Automation



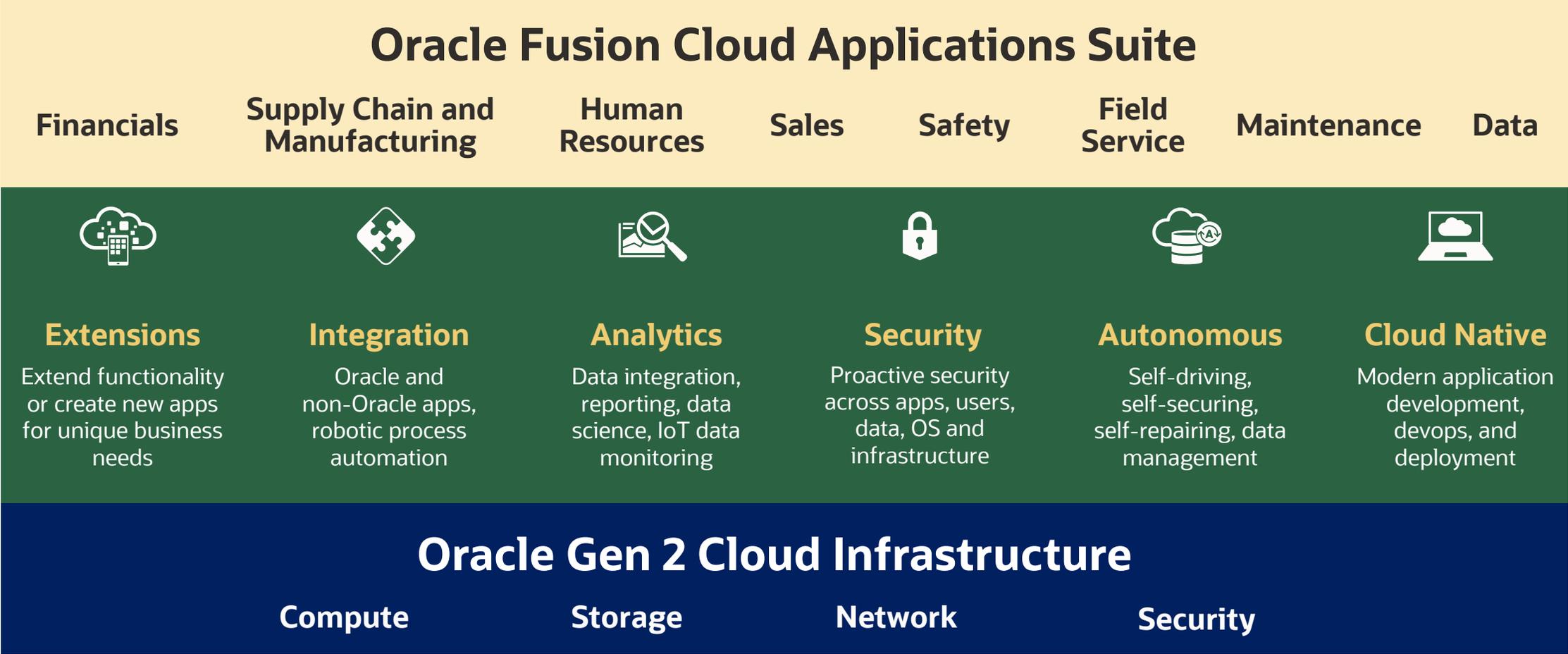
# Customer Success with JD Edwards





## Paths forward for JD Edwards with Oracle Cloud

# Oracle Fusion Cloud Applications Suite + Oracle Gen 2 Cloud Infrastructure



# Paths Forward for JD Edwards Customers with Oracle Cloud

What Approach is Right for your Business?

1

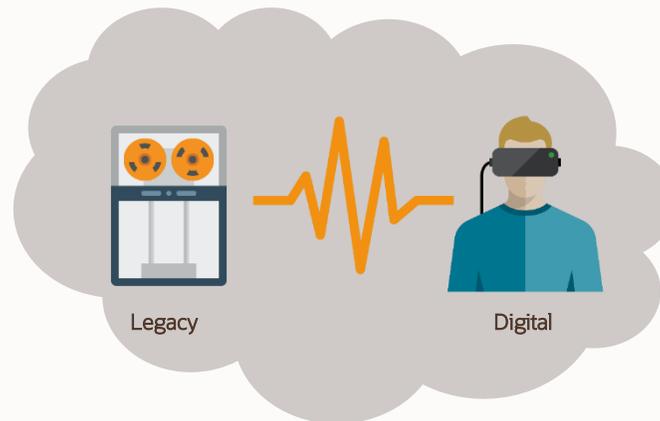
Platform Modernization with  
**Oracle Cloud Infrastructure**  
**40-50%+ OPEX Savings**  
to fund 'Journey to Digital'



“True” Zero Data Center

2

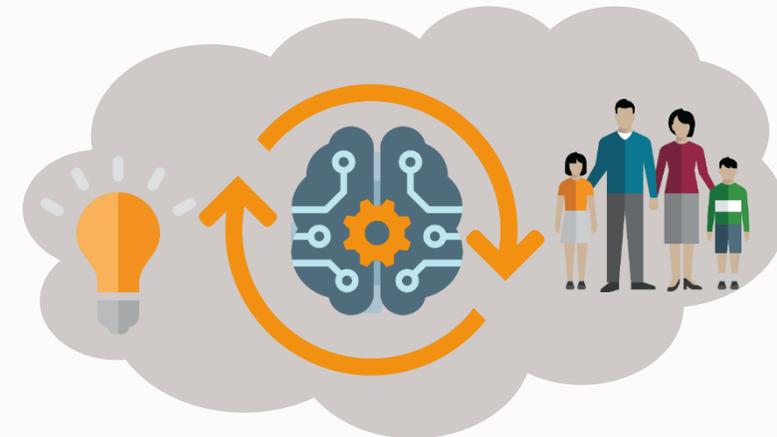
Best of Breed Hybrid  
**Leverage Best of Breed SaaS and PaaS**  
with your current JD Edwards footprint



JDE+ Hybrid SaaS, PaaS, AI, ML, ADB

3

Make the move to  
**Full Oracle SaaS Applications**  
when you're ready



“Entire” Companies-as-a-Service



# 29 Oracle Cloud Regions and Growing

November 2020: 29 Regions Live, 9+ Planned; 6 Azure Interconnect Regions



# Why Run JD Edwards on Oracle Cloud Infrastructure?



## Reduce Costs

- Exit data center
- Consolidate infrastructure
- Only pay for what you use
- Leverage existing investments



## Reduce Risk

- Fewer operational issues
- End-to-end security
- Extra defense against ransomware
- Protect against technological obsolescence

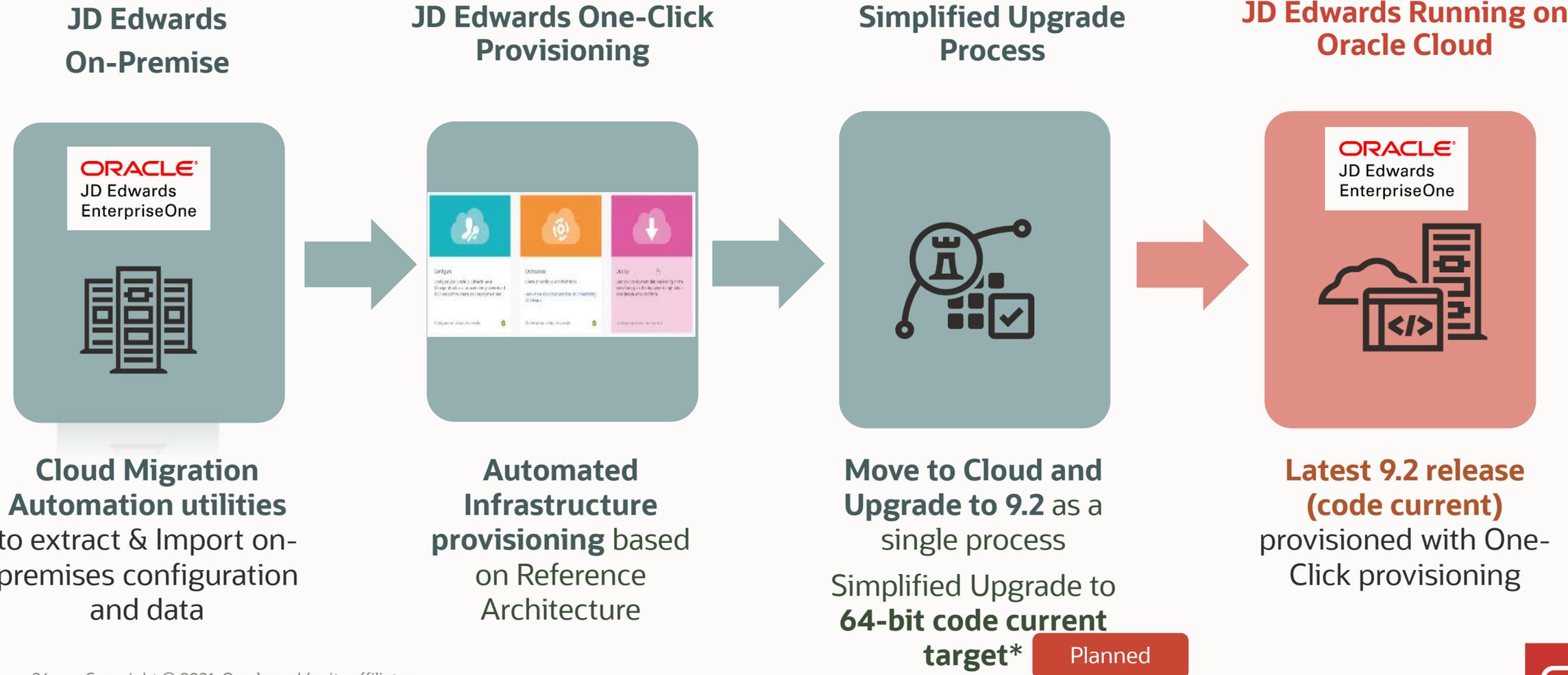


## Improve Agility

- More automation
- Spin up JD Edwards trial systems in minutes
- Automated Dev/Test/Prod
- Scale up/down quickly

**And ... 2<sup>nd</sup> generation OCI makes it easy to reliably, securely run Enterprise grade apps – with Enterprise grade performance @ low cost, with single vendor support**

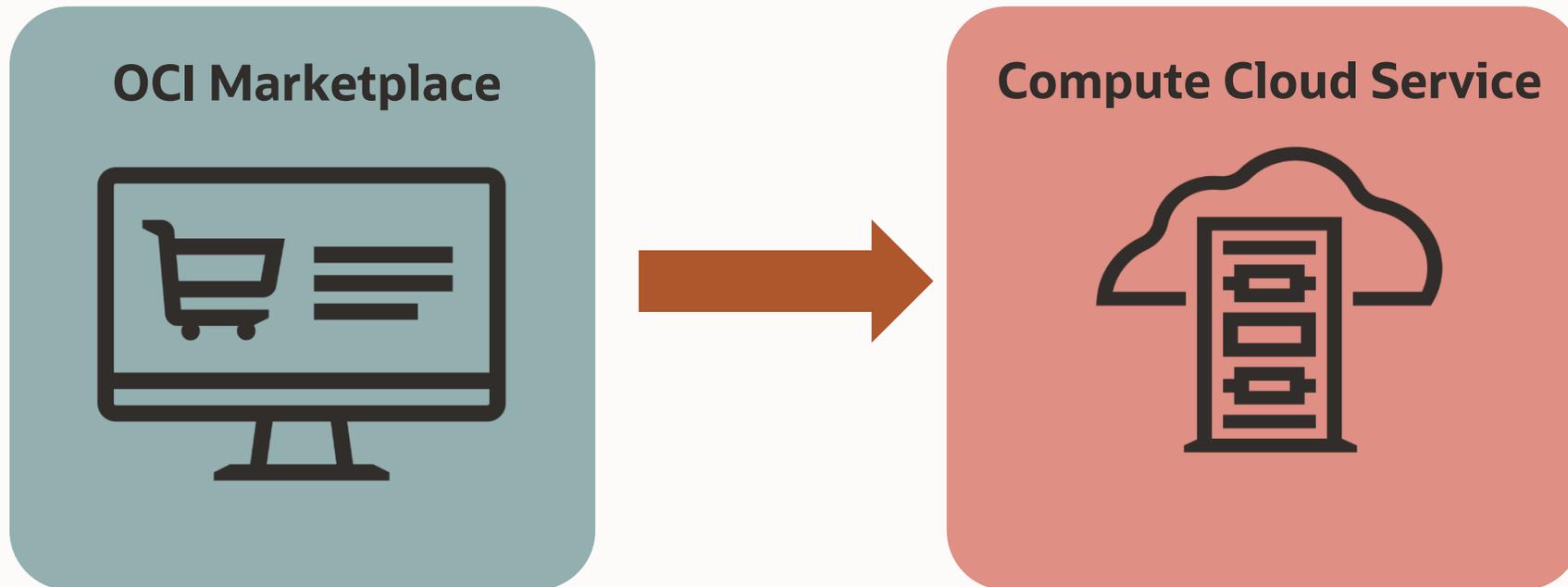
# Move and Improve your JD Edwards Infrastructure with OCI



# Quick JDE Environment – Trial Edition (Sandbox)

**Trial Edition**

**All-in-One Demo/Sandbox**



**Review the Learning Path!** – [Deploying JD Edwards to EnterpriseOne Trial Edition on Oracle Cloud Infrastructure](#)

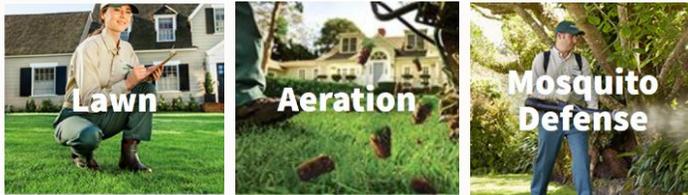


# TruGreen

**Saves 25%** by Moving JD Edwards to Oracle Cloud Infrastructure

## Key Drivers

- Long term service contract for out-of-support solution stack was ending
- Needed a nimble, scalable solution, taking future growth into consideration



## Solution & Results

- Replaced WebSphere, DB2 and AIX Stack with JD Edwards E1 9.2 on OCI platform
- Improved agility, service and performance
- Average ERP query response time : 0.07 seconds per user interaction

*“Our users are ecstatic with the performance. We’re one month in and already saving relative to our previous solution.”*

*- Cliff Lee, Director of Corporate Systems, TruGreen*

[Video of Cliff Lee - JDE on Oracle Cloud Infrastructure](#)

# Paths Forward for JD Edwards Customers with Oracle Fusion Cloud

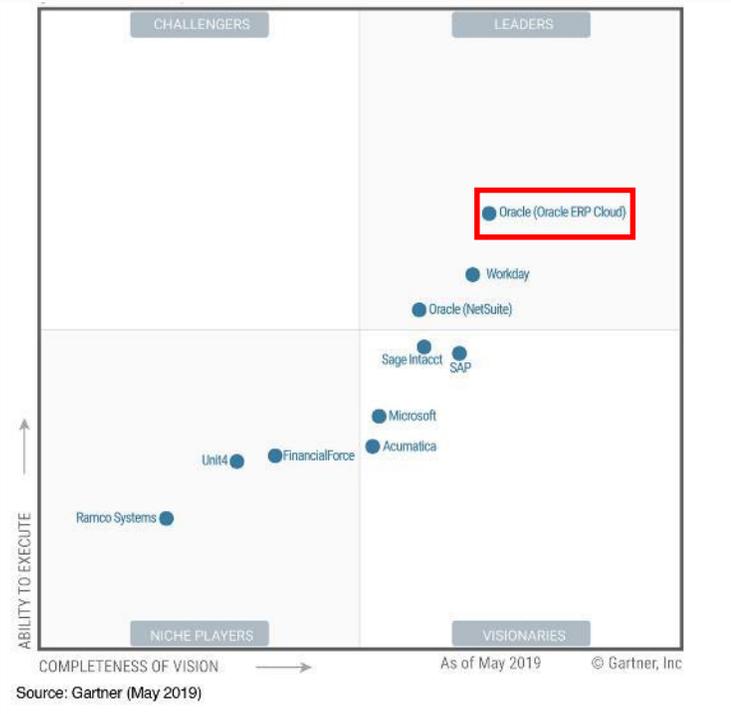
## Cloud Migration Readiness



- Success Factors – **‘Cloud Like’ behavior in place**
  - Already running JD Edwards on Oracle Cloud Infrastructure
  - Code Current on JD Edwards 9.2
  - Modernizing Business via Continuous Innovation and Digital Transformation (Modern UX and Process Automation)
- SaaS Adoption Considerations
  - Switching Costs - **Culture, CEMLIs, and Content** -
    - ✓ Benefits outweigh the costs
    - ✓ Become more modern, efficient, agile, ready for growth
    - ✓ Outpace your competition
  - Product Fit – JD Edwards customers most successful with -
    - ✓ **HCM Cloud**
    - ✓ **CX Cloud**
    - ✓ **ERP Cloud (EPM and SCM)**



# Oracle Fusion Cloud Recognized as a Leader by Analysts



Gartner Magic Quadrant for Cloud Core Financial Management Suites for Midsize, Large and Global Enterprises, May 2020



2020 Gartner Magic Quadrant for Cloud Financial Planning and Analysis Solutions



2020 Gartner Magic Quadrant for Manufacturing Execution Systems

This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from Oracle. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.



# Paths Forward for JD Edwards Customers with Oracle Fusion Cloud

## The JD Edwards Journey

**Start at the Edge**

Minimize Upgrade, Quick win

**Adopt by Pillar or Modern Best Practice**

High Impact Co-existence

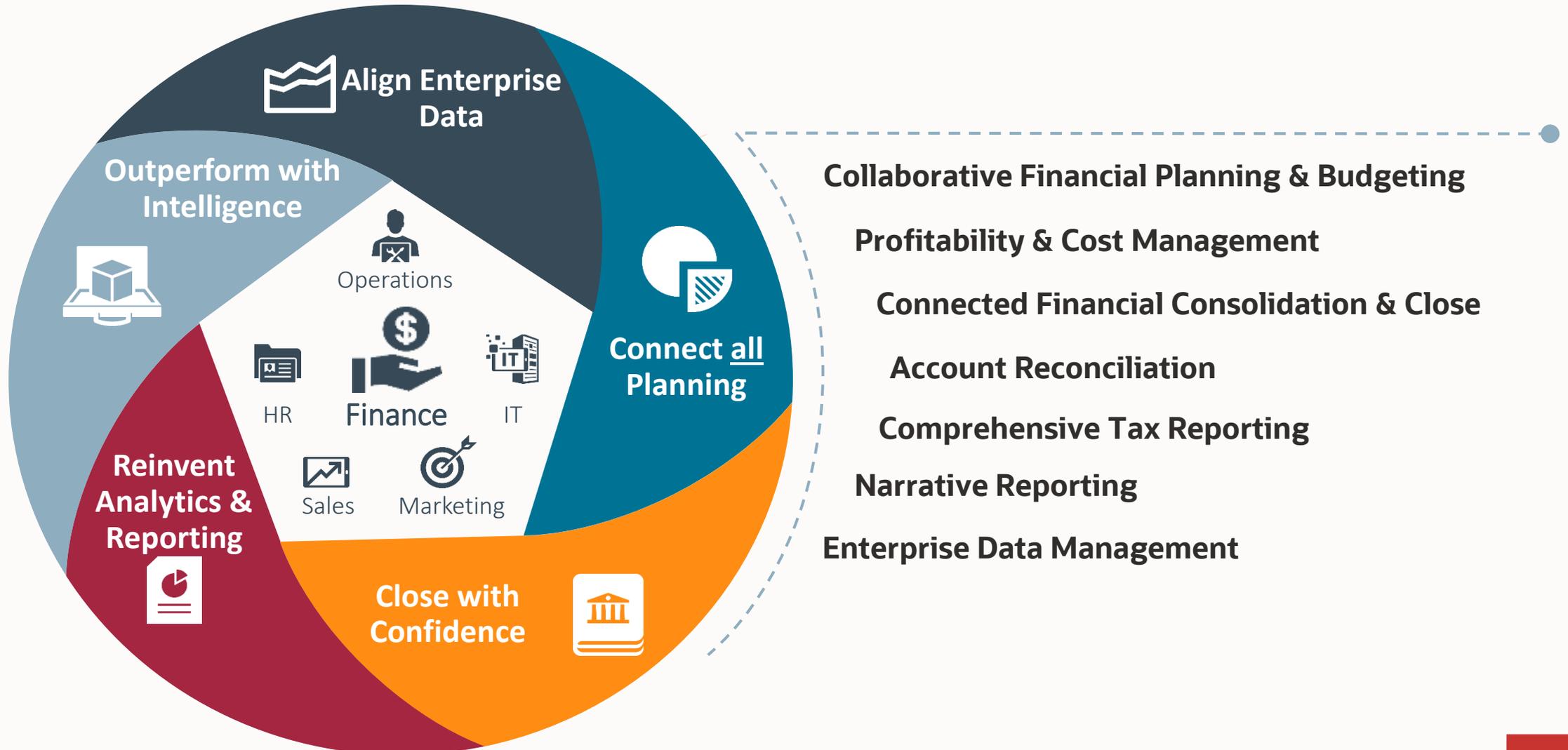
**Complete Fusion Cloud Transformation**

Transform the Entire Business



# Start at the Edge

## Oracle Enterprise Performance Management (EPM)





## Thermo Fisher Scientific standardizes in the cloud

### Challenge

- **Disparate ERPs across 5 divisions and hundreds of sites**
- Required plan and forecast management allocations
- Required department level actuals in local currency for approximately 400 legal entities

### Solution

- Profitability, Cost Management and Planning in the **Oracle EPM Cloud**
- Other Fusion applications – CPQ, Product Hub



### Benefits

- **Standardized business process for global planning and forecasting**
- Deployed a robust management P&L allocation solution
- Standardized methodologies for initiatives, headcount, revenue, margin and expense
- Integrated with on-premises technologies

# Key Pillars of Customer Success in the JD Edwards Ecosystem

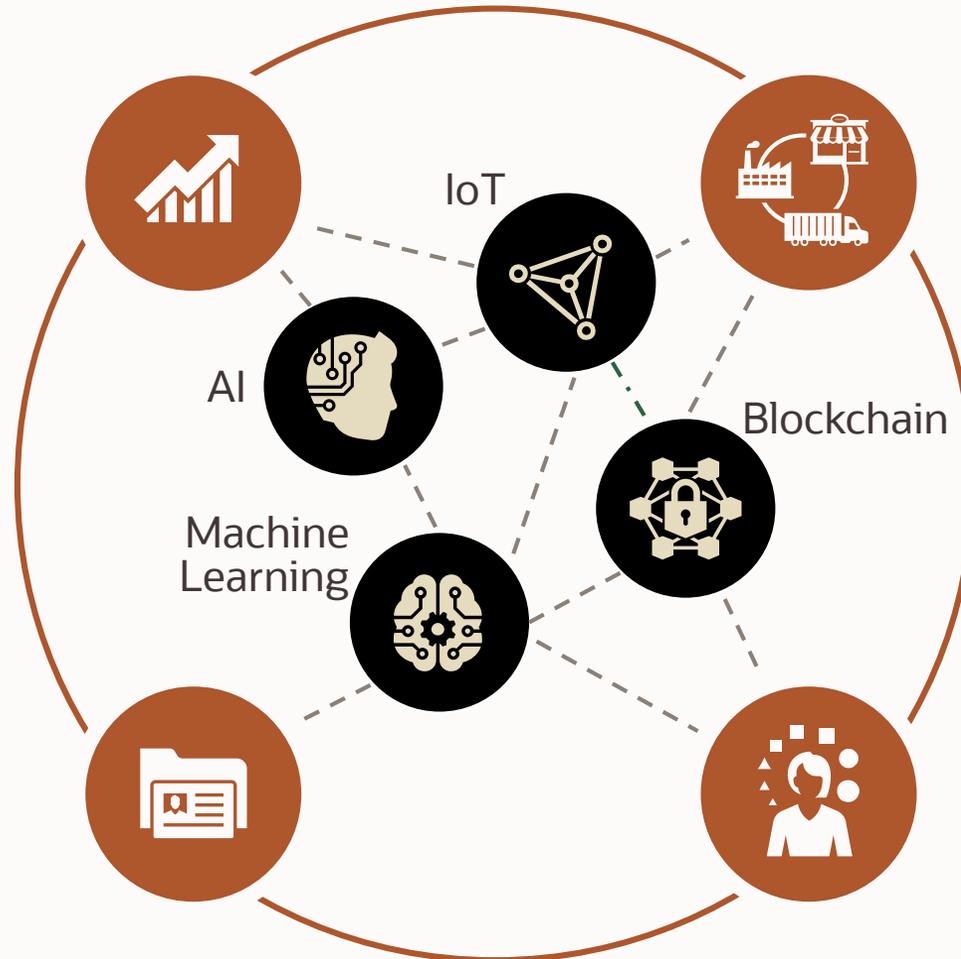
What do Oracle Fusion Cloud Applications Offer?

## ERP - FIN

- Accounting Hub
- Financials
- Joint Venture Management
- Project Management
- Procurement
- Risk Management
- Student Management

## HCM

- Global HR
- Payroll
- Talent Management
- Workforce Management
- Workforce Rewards



## ERP - SCM

- Supply Chain Planning
- Product Lifecycle Management
- Transportation
- Inventory
- Manufacturing
- Maintenance
- Order Management
- Warehouse Management

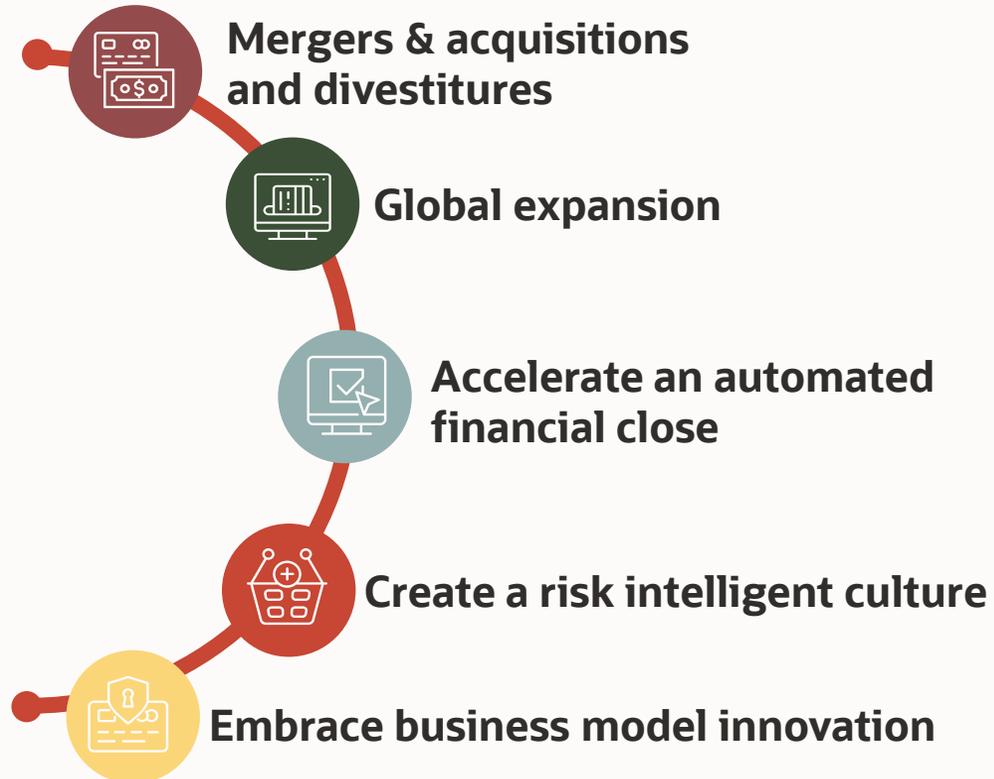
## CX

- Configure, Price and Quote
- Marketing
- Sales
- Commerce
- Service



# Adopt by Modern Best Practice

Oracle's Emerging Technologies are Built into the Fabric of the Oracle Platform



## Videos:

- [Argo: Invests in Its People with Unified Technology](#)
- [GoPuff: Pivot to Growth with M&A](#)
- [Lyft: Accelerating the Financial Close](#)
- [Oracle: Realizing a One-day Financial Close at Oracle](#)
- [Williams-Sonoma: Building a Risk Intelligent Culture](#)
- [Capitalize on Mergers and Acquisitions with Oracle Fusion Cloud ERP](#)

# Monrovia – Complete Fusion Cloud Transformation

## Transformative Journey from JD Edwards to Oracle Fusion Cloud

 MONROVIA®



Begin

**Problem** – Outgrew JD Edwards with many customizations and manual processes, multiple disconnected systems, lacked visibility into data, planning did not meet extended period of time needs

**Driver** – Holistic view to make data-driven decisions, ability to plan 15 years out, modern/ scalable solution, standardized processes

Adopt

### Solutions

**2018**

Part 1 - Start move to Oracle Cloud

**2019**

Part 2 - Implementation of financials

Part 3 - Planning, sales and operation, demand management, HCM, payroll, recruiting, time and labor

Part 4 - Manufacturing and sales cloud

Benefit

### ↓ Reduced

- Time to close significantly
- Customizations
- Manual processes
- Disparate systems

### ↑ Improved

- Standardization in business processes
- Planning, reporting, decision-making
- Order management efficiency
- Customer satisfaction

Grow

**Lifestyle** – Streamlined business processes and restructured way of doing business. With one full suite of applications they are making more informed decisions and are able to always stay up to date.

**Next steps** – More innovation utilizing embedded emerging technologies like AI, IoT and Machine Learning



“ As we’ve started implementing the different modules Oracle’s Modern Best Practice allows us to evaluate every business process that we have and be able to identify what’s the best way for us to that to lay the foundation to implement new and exciting technologies and make more informed data-driven decisions. ”

**Kevin Jensen** | CIO, Monrovia [Video of Kevin Jensen - Growing with Oracle's Modern Best Practice](#)





## Summary and Call to Action

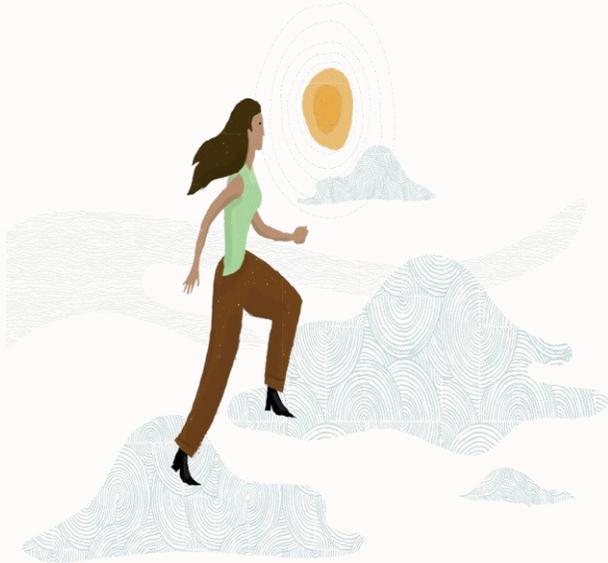
# Key Takeaways for Today

- 1 Understanding the value of your JD Edwards assets
- 2 Understanding the Oracle Cloud strategy
- 3 Continued partnership to help you evolve your go forward strategy with Oracle



# Call to Action

## Your Go-forward Path for Success



JD Edwards product has a **long term product** and **support strategy** in place

With JD Edwards, you have the **greatest potential** to add **value** and **modernize your business**

Learn more about the **leveraging Oracle's Cloud** investment with **JD Edwards**

Reach out to **Product Development**. Whatever path you choose, **we are here to help**. Our **Partnership** is here to nurture **Your Success**

Our **Product Development** team would like to **engage** with you to better **understand** your **requirements** and better help you establish a **long term strategy**

Your Product Development contacts –

Michael Saucier -  
[michael.saucier@oracle.com](mailto:michael.saucier@oracle.com)

Paolo Moroni -  
[paolo.moroni@oracle.com](mailto:paolo.moroni@oracle.com)



# Cloud Questions and Answers

## For JD Edwards Customers

LEARNJDE Applications Tools and Technology Resources

### JD Edwards and Oracle Cloud

Oracle helps customers develop and advance their journey to the cloud from any point: new cloud deployments, legacy environments, and hybrid implementations. Oracle's complete, integrated approach makes it easy for companies to get started in the cloud and even easier to expand as business grows.

You can optimize JD Edwards EnterpriseOne with Oracle's Infrastructure as Service (IaaS), extend your solution via Platform as a Service (PaaS), or complement JD Edwards with Software as a Service (SaaS) solutions.

**LearnJDE: Cloud Questions and Answers for JD Edwards Customers**

**Cloud Considerations**  
JD Edwards customers are interested in cloud technology, cloud applications, and the specific options available to them as Oracle customers. Read the Cloud Considerations document to prepare for the future by discovering how you can benefit from the cloud technology.

**Cloud Q&A for JDE Customers**  
This document is intended to provide answers to the most frequently asked questions by JD Edwards customers about the cloud. We hope it answers your cloud-related questions in the same straightforward manner you've come to expect from the JD Edwards team.

ORACLE Products Resources Support Events Developer

Applications > ERP >

## Move from JD Edwards to Oracle Fusion Cloud ERP

**Oracle.com: Move from JD Edwards to Oracle Fusion Cloud ERP**

Oracle Cloud ERP provides one complete solution for JD Edwards EnterpriseOne and JD Edwards World customers, empowering finance and operations with flexibility and innovation needed to rapidly adapt to change.

### Why move from JD Edwards to Oracle Cloud ERP?

JD Edwards has been a reliable ERP solution for your business, likely for many years. Today, many JD Edwards customers are considering a move to a more modern solution. Oracle is helping JD Edwards customers build on their ERP success and achieve even greater results by moving to Oracle Cloud ERP with:

- One comprehensive solution for your enterprise to optimize business operations, increase performance, and exceed expectations
- A modern cloud solution that stays current with quarterly updates delivered automatically
- Built-in intelligence for smarter work using the latest technologies including artificial intelligence, machine learning, and prescriptive analytics
- Powerful configuration and automation tools to simplify processes, automate functions, and eliminate errors

[Read the handbook to today's modern ERP](#)  
[Get your cloud questions answered \(PDF\)](#)  
[Is your enterprise resilient and ready? \(PDF\)](#)

[Nucleus Research: Cloud Now Delivers 4.01 Times More ROI \(PDF\)](#)  
[Nucleus Research: The Value of Upgrading from JD Edwards](#)

**Accelerating the digital finance transformation**  
Learn why the cloud delivers faster period closes, retools skill sets, and provides adoption of business models for change and new growth paths.  
[Watch now \(24:07\)](#)

**Staying on top: The key is continuous innovation**



Questions?



# Frequently Asked Questions

- 1 Do JD Edwards customers have to move to the cloud?
- 2 What's the difference between a cloud application (SaaS) and running JD Edwards Enterprise One on Oracle Cloud Infrastructure(IaaS)?
- 3 How do integrations work in Oracle Cloud Applications?



# Save the date!

4 jam-packed days of  
practical deep dive  
JD Edwards digital learning

**October 18 – 21, 2021**



JD Edwards

# INFOCUS

DIVE DEEP

SAVE BIG with Corporate Pass Event Bundles

[questoracommunity.org/infocus](https://questoracommunity.org/infocus)

## Stay Connected!



OracleJDEdwards



JD Edwards Professionals | JD Edwards Partner Group



Oracle JD Edwards



OracleJDEdwards



[My Oracle Support](#)



[Quest Oracle Community](#)



[LearnJDE](#)

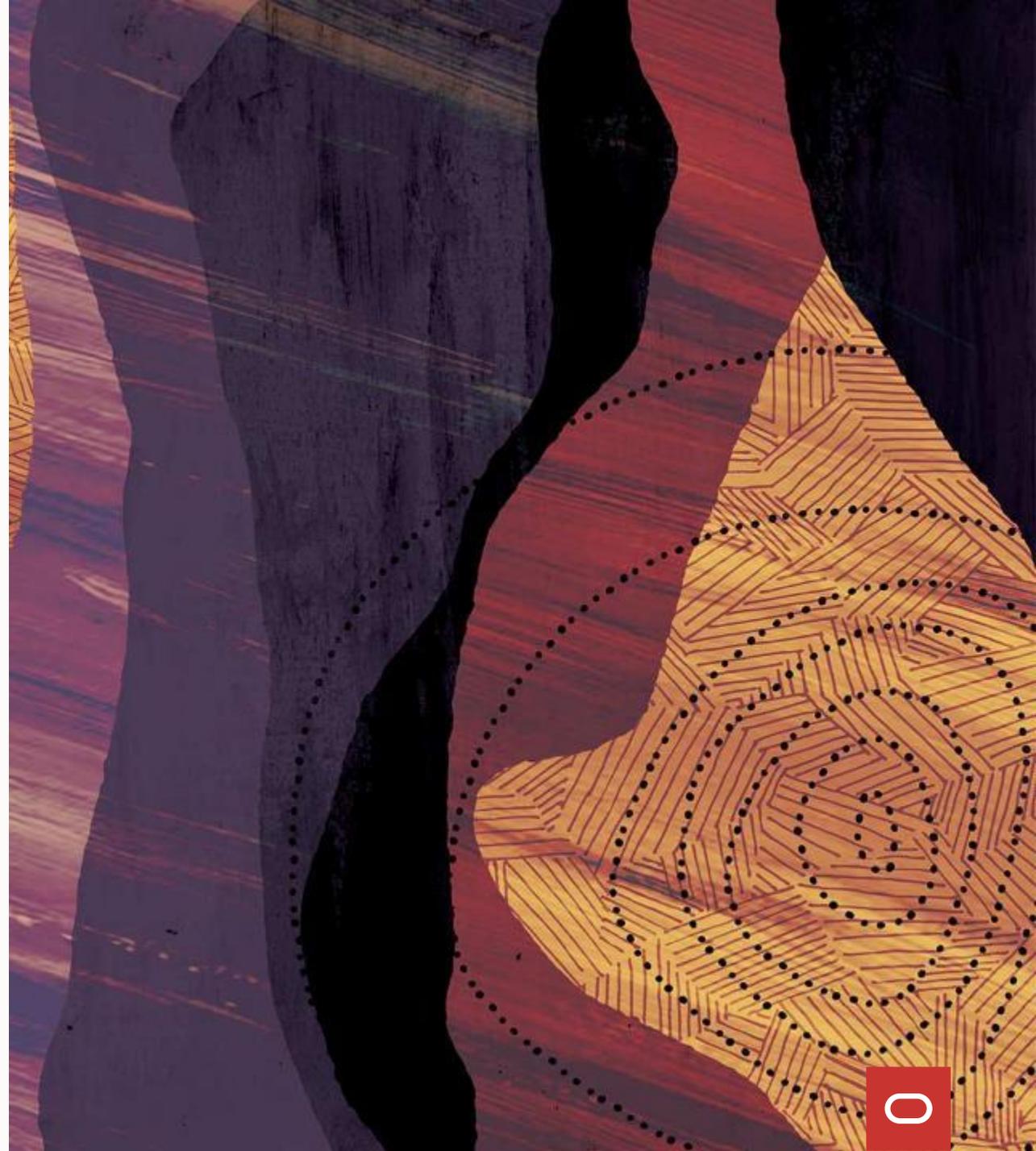


# Thank you



**Michael Saucier**, Director, Product Strategy

**Paolo Moroni**, Director, Product Strategy



ORACLE

