
The Oracle E-Business Suite 12.1 Order Management Essentials (1Z0-521) Exam Study Guide is designed to provide students with the training information meant to help them pass the Oracle E-Business Suite 12.1 Order Management Essentials (1Z0-521).

Please note this exam targets intermediate-level implementation consultant. It is highly recommended that individuals planning to take the exam have attended current release level training or done extensive current release level self-study and possess strong field experience. The typical target audience for this type of exam is a functional consultant with two or more years of experience implementing the Oracle E-Business Suite Order Management product and has participated in two or more full implementation cycle.

The exam objectives are defined by learner or practitioner level of knowledge.

Learner-level: questions require the candidate to recall information to derive the correct answer
Practitioner-level: questions require the candidate to derive the correct answer from an application of their knowledge, which can only be attained by extensive experience with the product.

For each exam topic there have been identified alternative training options that are available at Oracle. Please note that some of the training recommended can cover multiple exam topics.

The exam covers 16 topics.
The exam consists of two Sections: E-Business Essentials and Order Management. E-Business Essentials covers 6 topics and Order Management covers 10 topics.

E-Business Essentials

Topic 1: Navigating in R12 Oracle Applications

Objectives

| Log in to Oracle Applications | Learner |
| Navigate from Personal Home Page to Applications | Learner |
| Choose a responsibility | Learner |
| Create Favorites and set Preferences | Learner |
| Use Forms and Menus | Learner |
| Enter data using Forms | Learner |
| Search for data using Forms | Learner |
| Access online Help | Learner |
| Run and monitor Reports and Programs | Learner |
| Log out of Oracle Applications | Learner |
Training Options

- Online Training
  - R12 Oracle E-Business Suite Essentials for Implementers Ed 1
- Boot Camp
  - Oracle E-Business Suite Essentials Implementation Boot Camp
- Instructor Led Training (delivered by Oracle University)
  - R12.x Oracle E-Business Suite Essentials for Implementers
- Self-Study CD
  - R12 Oracle E-Business Suite Essentials for Implementers - Self-Study CD Course

Topic 2: Introduction to Oracle Applications R12

Objectives

| Explain the footprint of R12 E-Business Suite | Practitioner |
| Describe the benefits of R12 E-Business Suite | Practitioner |
| Describe R12 E-Business Suite architecture | Practitioner |

Training Options

- Online Training
  - R12 Oracle E-Business Suite Essentials for Implementers Ed 1
- Boot Camp
  - Oracle E-Business Suite Essentials Implementation Boot Camp
- Instructor Led Training (delivered by Oracle University)
  - R12.x Oracle E-Business Suite Essentials for Implementers
- Self-Study CD
  - R12 Oracle E-Business Suite Essentials for Implementers - Self-Study CD Course

Topic 3: Shared Entities and Integration

Objectives

| Explain shared entities within R12 E-Business Suite | Practitioner |
| Describe key integration points and business flows between products in EBS | Practitioner |
| Identify Key Business Flows and products involved in E-Business Suite | Practitioner |

Training Options

- Online Training
  - R12 Oracle E-Business Suite Essentials for Implementers Ed 1
- Boot Camp
  - Oracle E-Business Suite Essentials Implementation Boot Camp
- Instructor Led Training (delivered by Oracle University)
  - R12.x Oracle E-Business Suite Essentials for Implementers
- Self-Study CD
  - R12 Oracle E-Business Suite Essentials for Implementers - Self-Study CD Course
**Topic 4: Fundamentals of Flexfields**

**Objectives**
- Describe Flexfields and their components
- Identify the steps to implement a Flexfield
- Define value sets and values
- Define Key Flexfields
- Define Descriptive Flexfields

**Level**
- Learner
- Practitioner

**Training Options**
- Online Training
  - R12 Oracle E-Business Suite Essentials for Implementers Ed 1
- Boot Camp
  - Oracle E-Business Suite Essentials Implementation Boot Camp
- Instructor Led Training (delivered by Oracle University)
  - R12.x Oracle E-Business Suite Essentials for Implementers
- Self-Study CD
  - R12 Oracle E-Business Suite Essentials for Implementers - Self-Study CD Course

**Topic 5: Fundamentals of Multi-Org**

**Objectives**
- Define Multiple Organization (Multi-Org)
- Describe the types of organizations supported in the Multi-Org model
- Explain the entities of Multi-Org
- Explain how Multi-Org secures data
- Identify key implementation considerations for Multi-Org
- Define Multi-Org Access Control
- Explain Multi-Org preferences
- Explain Enhanced Multiple-Organization Reporting
- Explain the concepts of subledger accounting

**Level**
- Learner
- Practitioner

**Training Options**
- Online Training
  - R12 Oracle E-Business Suite Essentials for Implementers Ed 1
- Boot Camp
  - Oracle E-Business Suite Essentials Implementation Boot Camp
- Instructor Led Training (delivered by Oracle University)
  - R12.x Oracle E-Business Suite Essentials for Implementers
- Self-Study CD
  - R12 Oracle E-Business Suite Essentials for Implementers - Self-Study CD Course

**Topic 6: Fundamentals of Workflow and Alerts**

**Objectives**
- Explain Workflow concepts
- Describe the benefits of Workflow

**Level**
- Learner
Training Options

- Online Training
  - R12 Oracle E-Business Suite Essentials for Implementers Ed 1
- Boot Camp
  - Oracle E-Business Suite Essentials Implementation Boot Camp
- Instructor Led Training (delivered by Oracle University)
  - R12.x Oracle E-Business Suite Essentials for Implementers
- Self-Study CD
  - R12 Oracle E-Business Suite Essentials for Implementers - Self-Study CD Course
Order Management

Topic 1: Overview of Oracle Order Management

Objectives

| Describe Oracle Order Management and its main components | Learner |
| Explain the capabilities of Oracle Order Management | Learner |
| Identify the other products that Oracle Order Management integrates with | Practitioner |

Training Options

- Boot Camp
  - Oracle E-Business Suite R12.1 Order Management Essentials Implementation Boot Camp
- Instructor Led Training (delivered by Oracle University)
  - R12 x Oracle Order Management Fundamentals
- Self-Study CD
  - R12 Oracle Order Management Fundamentals

Topic 2: Order Entities and Order Flows

Objectives

| Manage Quotes | Practitioner |
| Manage Order to Cash Lifecycle with Standard Items | Practitioner |
| Manage Order to Cash Lifecycle with PTO, and ATO Items | Practitioner |
| Manage Drop Shipments | Practitioner |
| Manage Back-to-Back Orders | Practitioner |
| Manage Sales Agreements | Practitioner |
| Manage Order to Cash Lifecycle with Customer Acceptance | Practitioner |

Training Options

- Boot Camp
  - Oracle E-Business Suite R12.1 Order Management Essentials Implementation Boot Camp
- Instructor Led Training (delivered by Oracle University)
  - R12 x Oracle Order Management Fundamentals
- Online training
  - R12: Order Management: Customer Acceptance Functional Overview
- Self-Study CD
  - R12 Oracle Order Management Fundamentals

Topic 3: Multiple Organization Access Control Setup

Objectives

| Explain the necessity for multiple organization access control (MOAC) | Learner |
| Identify the Order Management windows (setup and transaction) that use the Operating Unit field and 12i specific MOAC additional features | Practitioner |
| Perform the various setups involved in implementing MOAC | Practitioner |
Training Options
  o Boot Camp
    ▪ Oracle E-Business Suite R12.1 Order Management Essentials Implementation Boot Camp
  o Instructor Led Training (delivered by Oracle University)
    ▪ R12.x Oracle Order Management Fundamentals
  o Online training
    ▪ R12: Order Management: Multi-Org Access Control Functional Overview
  o Self-Study CD
    ▪ R12 Oracle Order Management Fundamentals

Topic 4: Oracle Inventory Setup for Oracle Order Management

Objectives
  Explain the structure of an inventory organization  Level  Practitioner
  Define subinventories  Practitioner
  Use units of measure  Practitioner
  Use the item master organization  Practitioner
  Define items  Practitioner
  Create available-to-promise rules  Practitioner

Training Options
  o Boot Camp
    ▪ Oracle E-Business Suite R12.1 Order Management Essentials Implementation Boot Camp
  o Instructor Led Training (delivered by Oracle University)
    ▪ R12.x Oracle Order Management Fundamentals
  o Self-Study CD
    ▪ R12 Oracle Order Management Fundamentals

Topic 5: Oracle Receivables Setup for Oracle Order Management

Objectives
  Define TCA Concepts  Level  Learner
  Define Customer Information and Payment Terms  Practitioner
  Define Invoicing, Accounting Rules and Auto-Accounting Parameters  Practitioner
  Explain Customer Acceptance and Billing Setups  Practitioner
  Defining Invoicing Sources (Batch Source)  Practitioner
  Explain Online Transaction Security and Tax-Related Setup Steps  Practitioner
  Define Credit Checking  Practitioner

Training Options
  o Boot Camp
    ▪ Oracle E-Business Suite R12.1 Order Management Essentials Implementation Boot Camp
  o Instructor Led Training (delivered by Oracle University)
    ▪ R12.x Oracle Order Management Fundamentals
  o Self-Study CD
    ▪ R12 Oracle Order Management Fundamentals
Topic 6: **Oracle Order Management Setup Steps**

**Objectives**
- View and Update Profile Options
- Create QuickCodes or Lookups
- Manage Document Sequencing
- Define Transaction Types
- Explain Order Header and line Workflows in Transaction Types
- Set up Processing Constraints
- Define Validation Templates
- Define Defaulting Conditions
- Define Defaulting Rules
- Set up Versioning and Audit History
- Setup Available to Promise
- Define Scheduling
- Create Credit Check Rules

**Level**
- Practitioner
- Learner
- Practitioner
- Learner
- Practitioner
- Learner
- Learner
- Learner
- Practitioner
- Practitioner

**Training Options**
- Boot Camp
  - Oracle E-Business Suite R12.1 Order Management Essentials Implementation Boot Camp
- Instructor Led Training (delivered by Oracle University)
  - R12.x Oracle Order Management Fundamentals
- Self-Study CD
  - R12 Oracle Order Management Fundamentals

---

**Topic 7: Holds, Order Purge, and Exception Management Setup**

**Objectives**
- Create, Apply and Release Holds - Seeded, Generic
- Explain Order and Quote Purge
- Explain Exception Management

**Level**
- Practitioner
- Learner
- Practitioner

**Training Options**
- Boot Camp
  - Oracle E-Business Suite R12.1 Order Management Essentials Implementation Boot Camp
- Instructor Led Training (delivered by Oracle University)
  - R12.x Oracle Order Management Fundamentals
- Self-Study CD
  - R12 Oracle Order Management Fundamentals
Topic 8: Basic Pricing Setup

Objectives
- Describe Pricing Process and Basic Pricing Concepts
- Maintain Price Lists
- Define Pricing Security
- Use Qualifiers with various Types of Modifiers
- Apply Freight and Special Charges Modifier
- Create and Use Price Books

Level
- Learner
- Learner
- Practitioner
- Practitioner
- Practitioner

Training Options
- Boot Camp
  - Oracle E-Business Suite R12.1 Order Management Essentials Implementation Boot Camp
- Instructor Led Training (delivered by Oracle University)
  - R12.x Oracle Order Management Fundamentals
- Self-Study CD
  - R12 Oracle Order Management Fundamentals

Topic 9: Overview of Shipping Execution

Objectives
- Explain the Oracle Order Management to Oracle Shipping Execution Flow
- Describe Shipping Entities
- Identify User Interfaces in Oracle Shipping Execution
- Identify Key Reports and Processes
- Describe integration with Oracle Order Management, Oracle Transportation Execution, and Oracle Warehouse Management

Level
- Learner
- Practitioner
- Learner
- Learner
- Practitioner

Training Options
- Boot Camp
  - Oracle E-Business Suite R12.1 Order Management Essentials Implementation Boot Camp
- Instructor Led Training (delivered by Oracle University)
  - R12.x Oracle Order Management Fundamentals
- Self-Study CD
  - R12 Oracle Order Management Fundamentals

Topic 10: Shipping Execution Setup

Objectives
- Define Roles and Users
- Define Carriers
- Shipping Execution Documents
- International Trade Management Adapter
- Manage Shipping Exceptions
- Define Pick Release Rules
- Define Ship Confirm Rules
- Containers/LPNs

Level
- Practitioner
- Learner
- Learner
- Practitioner
- Practitioner
- Practitioner
- Practitioner
- Practitioner
Training Options

- **Boot Camp**
  - Oracle E-Business Suite R12.1 Order Management Essentials Implementation Boot Camp
- **Instructor Led Training (delivered by Oracle University)**
  - R12.x Oracle Order Management Fundamentals
- **Self-Study CD**
  - R12 Oracle Order Management Fundamentals