

Oracle Cloud Managed Service Provider Program Brings Value to Customers

Partners Help Customers Migrate, Run and Manage Oracle and Non-Oracle Workloads on Oracle Cloud Platform

As part of the current industry trend toward datacenter transformation, many customers are outsourcing their datacenters to public cloud. These customers are looking for a way to shift resources from managing datacenter operations, maintenance and migrations to focusing on areas of strategic innovation. The Oracle Cloud Managed Service Provider (MSP) program identifies and recognizes partners who have skills, tools and processes to build, deploy, run, and manage Oracle and non-Oracle workloads on Oracle Cloud Platform. With the Oracle Cloud Managed Service Provider Program, customers receive the complete solution they need to optimize their cloud initiatives – reducing risk, cost, and complexity.

“ The new MSP program is a win-win for our customers and partners, as it enables us to work in tandem to provide the solutions and services needed to accelerate time to value and success in the Cloud. ”

– Sanjay Sinha,
Vice President,
Oracle Platform Products

Oracle Cloud MSP Program – Value to Customers

PROVEN TRACK RECORD



- Relevant experience providing managed services for Oracle Cloud Platform
- Audited by 3rd party

CUSTOMER VALIDATION



- Successful implementations with documented service capabilities
- Endorsed by customers

FOCUSED CAPABILITY



- Deliver SLAs, backed by outcome based contracts, have 24x7 monitoring and alerting, helpdesk, and Level 1 and Level 2 support

SKILLED RESOURCES



- Certified Oracle Cloud Infrastructure and Database as a Service Implementation Specialists
- Dedicated Oracle Cloud teams



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